2020 Whos Who

Directory of the Pickling Industry

PICKLE PACKERS INTERNATIONAL, INC.
Representing the pickled vegetable industry since 1893
January 1, 2020

To: PPI Members

On behalf of the PPI Board of Directors, I thank you for your continued support during this past year. It was another outstanding year marking 126 years of representing the pickled vegetable industry!

**We welcomed 12 new members!** That number is extraordinary! Our newest members are Amcor Flexibles North America; Ann O’Brien Inc.; Deville Technologies; EW Grobbel/Toper’s Pickle; Fashionably Pickled LLC; Griffin Foods/The House of Webster; Josh’s Pickles; Lewisburg Printing Company; Sonoma Brinery; Tecnocap LLC; The Tec Team, Inc.; and V. Formusa Co. Inc./Marconi Foods. **We thank them for their support!**

The **Board of Directors** approved the creation of a new **PPI Student Scholarship Program.** Starting this year, PPI will award six $2,500 tuition scholarships to students at Michigan State University and North Carolina State University. These will target outstanding students majoring in food science, agriculture, engineering, and business curriculums as we continue **to attract high-caliber young talent to the pickling industry.** We will invite them to attend our Annual Meeting & Product Showcase each year for valuable networking with industry leaders. In the future, we hope to expand the program to other universities in key pickle producing states.

Last year, the **Future Leaders Committee** launched a new marketing campaign to increase consumption of pickles and pickled vegetables by aligning the ILovePickles.org brand with the fun and active lifestyle of Pickleball. This effort is fully funded by a **$100,000 USDA specialty crop block grant.** Pickleball is the fast-growing sport in America with more than 6 million players. A total of 16 Pickleball tournaments are being sponsored nation-wide, including multiple U.S. Open Pickleball Championships in Florida, the West Coast Regionals in California, the Las Vegas Open, and numerous state tournaments in our largest pickle producing states. Our brand exposure has been tremendous and is a fun way to increase pickle public awareness. As our website traffic increases, so does the exposure of our members’ brands. **Our goal is a 5% increase in the sale of pickles and pickled products by 2021.**

I encourage you to attend the **Spring Meeting ’20** in Washington, DC, and the **2020 Annual Meeting & Product Showcase** in Las Vegas, Nevada. As always, both promise to provide excellent educational programming and unmatched networking opportunities.

Sincerely,

Brian Bursiek
Executive Vice President
PPI wishes to thank its members for their continued support.
<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Board of Directors</td>
<td>3</td>
</tr>
<tr>
<td>Staff</td>
<td>4</td>
</tr>
<tr>
<td>Past PPI Presidents</td>
<td>4</td>
</tr>
<tr>
<td>Hall of Fame Award</td>
<td>5</td>
</tr>
<tr>
<td>Silver Shadow Award</td>
<td>5</td>
</tr>
<tr>
<td>Committees</td>
<td></td>
</tr>
<tr>
<td>Executive Committee</td>
<td>6</td>
</tr>
<tr>
<td>Future Leaders</td>
<td>6</td>
</tr>
<tr>
<td>Agricultural Research Committee</td>
<td>7</td>
</tr>
<tr>
<td>Agricultural Research Fund</td>
<td>8</td>
</tr>
<tr>
<td>Manufacturing &amp; Technology Committee</td>
<td>8</td>
</tr>
<tr>
<td>Supplier Advisory Committee</td>
<td>9</td>
</tr>
<tr>
<td>U.S. Department of Agriculture, ARS</td>
<td>10</td>
</tr>
<tr>
<td>The Pickle Scientific Community</td>
<td>11</td>
</tr>
<tr>
<td>International Pickle Associations</td>
<td>12</td>
</tr>
<tr>
<td>PPI Member Company Index</td>
<td>13</td>
</tr>
<tr>
<td>Member Listings</td>
<td></td>
</tr>
<tr>
<td>Manufacturers</td>
<td>15</td>
</tr>
<tr>
<td>Green Shippers &amp; Salters</td>
<td>25</td>
</tr>
<tr>
<td>Brokers</td>
<td>29</td>
</tr>
<tr>
<td>Associates</td>
<td>30</td>
</tr>
<tr>
<td>Products &amp; Services</td>
<td>41</td>
</tr>
<tr>
<td>Brand Names of PPI Member Companies</td>
<td>42</td>
</tr>
<tr>
<td>Code of Ethics</td>
<td>44</td>
</tr>
<tr>
<td>Application for Membership</td>
<td>45</td>
</tr>
<tr>
<td>Calendar of Events</td>
<td>49</td>
</tr>
</tbody>
</table>
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Dane Cook  
Bay Valley Foods, Green Bay, WI
Phil Denlinger  
Mt. Olive Pickle Company, Inc., Mt. Olive, NC
Mike Kenny  
Kenny Inc., Merrill, MI
Joe McClure  
McClure’s Pickles, Detroit, MI
Ryan Ruggiere  
Con Pac South, Inc., Athens, GA
Max Troyer  
Sechler’s Pickles, Inc., St. Joe, IN

**CLASS OF 2021**
John Cates  
Addis Cates Co., Inc., Parkton, NC
Patrick Desson  
Bay Valley Foods, Green Bay, WI
Chris Dyk  
Nunhems USA, Inc., Marne, MI
Daniel Hartung  
Hartung Brothers, Inc., Madison, WI
Pat Hunn  
First Place Foods, LLC, Garland, TX
Susan Lewis  
Claussen Pickle Co. – A Division of The Kraft Heinz Co., Woodstock, IL

**CLASS OF 2022**
Bill Bryan  
Mt. Olive Pickle Company, Inc., Mt. Olive, NC
Matt Lauria  
American International Foods, Inc., Ada, MI
Lou Rosenmayer  
M.J. Rosenmayer Company, Beverly Hills, CA
Randy Spence  
Conagra Brands, Imlay City, MI
John Swanson  
Swanson Pickle Co., Ravenna, MI

**PAST PRESIDENTS**
Mike Toadvine  
B&G Foods, Inc., Hurlock, MD
STAFF

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PAST PPI PRESIDENTS

<table>
<thead>
<tr>
<th>Name</th>
<th>Years</th>
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</tr>
</thead>
<tbody>
<tr>
<td>E.S. LaFrance</td>
<td>1926-1928</td>
<td>Michael Bershad</td>
<td>1972-1973</td>
<td>Jeff Tuttle</td>
<td>2003</td>
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<td>E.S. LaFrance</td>
<td>1935-1940</td>
<td>Ronald M. Funk</td>
<td>1980</td>
<td>Michael Maney</td>
<td>2007</td>
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<td>Harry A. Tuttle</td>
<td>1956-1957</td>
<td>H. Richard Steinfeld</td>
<td>1995</td>
<td>Mike Toadvine</td>
<td>2017</td>
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<td>Michael Maney</td>
<td>2019-2020</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
HALL OF FAME AWARD

The William R. Moore Hall of Fame award is the highest regularly bestowed award of Pickle Packers International, Inc., and is designated for those individuals who make the greatest significant contributions to the advancement and protection of the pickle industry by supplying technical service, basic research or inventions of exceptional benefit. It is intended for those in the disciplines supplying services to the industry as well as unsurpassed leadership.

RECIPIENTS

1955 – Dr. Joseph Urschel
   Urschel Laboratories
1956 – Homer Ohlhaver
   White Cap Co.
1958 – Dr. J.L. Etchells
   U.S. Food Fermentation Laboratory USDA
1960 – D.J. Ridenour
   Stange Co.
1962 – Dr. J.C. Walker
   Department of Plant Pathology,
   University of Wisconsin
1964 – Lewis H. Jones
   Food Packers Equipment Co.
1966 – Dr. S.K. Ries
   Department of Horticulture,
   Michigan State University
1968 – Dr. W.C. Barnes
   Clemson University
1970 – Fred M. Brainard
   Standard Metal Production Co.
1972 – Dr. C.E. Peterson
   USDA Crops Research Lab,
   University of Wisconsin
1974 – Dr. R.L. Sellars
   Chr. Hansen's Lab
1976 – Bernard C. Eisenberg
   Solbern Corp.
1979 – Dr. Henry Fleming
   U.S. Food Fermentation Laboratory USDA
1981 – Dr. John Bowers
   Dr. Monroe J. Goode
   University of Arkansas
1983 – Dr. Ralph N. Costilow
   Michigan State University
1985 – Dr. Richard L. Lower
   University of Wisconsin
1987 – John Bohan
   Burson Marsteller, Inc.
1989 – William R. Moore
   PPI, Inc.
1993 – Walter E. Byerley
   PPI Legal Counsel
2011 – Dr. Roger McFeeters
   US Food Fermentation Laboratory USDA
2012 – Dr. Ron Buescher
   University of Arkansas
2013 – Richard Silverman
   PPI Legal Counsel
2017 – Gary Mader
   Claussen Pickle C

SILVER SHADOW AWARD

This award was created to recognize individuals who provide significant contributions to the pickle industry. The Silver Shadow Award is symbolized by a candelabra and its shadow and is meant to illustrate that any industry is only the lengthened shadow of the great men who have worked tirelessly to build it. Presented only six times in the past 41 years, the Silver Shadow Award conveys an exceptional sense of distinction.

RECIPIENTS

1970 – F. Olney Brown
   Beatrice Foods (Squire Dingee)
1978 – Lewis Hirsch
   Paramount Foods, Inc.
1989 – William R. Moore
   Pickle Packers International, Inc.
1993 – John Neal Walker
   Mt. Olive Pickle Company, Inc.
1999 – Gedney Tuttle
   M.A. Gedney Company
2011 – James Greisinger
   Bay Valley Foods
2016 – Donald Swanson
   Swanson Pickle Co., Inc.
STATEMENT OF OBJECTIVES

The Board of Directors may elect from the Board, by a majority vote of the whole Board, three persons who, together with the President and Vice Presidents, shall constitute the Executive Committee. Except as otherwise provided by law, the Executive Committee shall possess and exercise the powers of the Board of Directors in the management and direction of the affairs of the Association in the interim between meetings of the Board of Directors. The Executive Committee also serves as the Budget & Finance Committee. The Executive Committee members include:

MICHEL MANEY, Chair  
GLK Foods

NOAH BASS  
Best Maid Products,

BILL BRYAN  
Chair, Budget & Finance  
MT. Olive Pickle Company, Inc.

Legal Counsel  
MARTIN HAHN  
Hogan Lovells

DAN HARTUNG  
Hartung Brothers, Inc.

JAY JANICKE  
Mr. Chips, Inc.

MICHAEL KENNY  
Kenny, Inc.

JOHN SWANSON  
Swanson Pickle Co, Inc.

STATEMENT OF OBJECTIVES

To prepare a younger generation of leaders for future roles in PPI governance. To review and become familiar with existing programs and services and explore outside-the-box ideas for possible consideration by the Board of Directors. Such ideas may include new research initiatives and funding, educational opportunities, member and public communications, advances in technology, strategic planning, membership development, and more.

The committee shall be comprised of seven individuals from separate member companies – three representing Manufacturers, three representing Salters/Green Shippers, and one representing Associates.

The Future Leaders members include:

STEPHEN GOETZ, Chair  
Best Maid Products

MEGHAN KENNY  
Kenny, Inc.

MATT LAURIA  
American International Foods, Inc.

JOSHUA DULEY  
Hartung Brothers, Inc

RACHEL LANGE  
GLK Foods

MATT SWANSON  
Swanson Pickle Co., Inc.
MISSION STATEMENT
The mission of the Agricultural Research Committee is to support agricultural development as it pertains to seed research, disease resistance, agricultural practices, and other emerging issues that require the attention of the research sector. The Agricultural Research Committee members include:

FRED TURK, Chair
Falkner Produce

JOHN CATES
Addis Cates Co., Inc.

DANE COOK
Bay Valley Foods

GARY CROWE
Conagra Brands

PHIL DENLINGER
Mt. Olive Pickle Company, Inc.

CHRISS DYEK
Nunhems USA, Inc

HECTOR FLORES
M.J. Rosenmayer Company

CRAIG GIELOW
Gielow Pickles, Inc.

ROBERT GROHS
Rijk Zwaan USA, Inc.

DAN HARTUNG
Hartung Brothers, Inc

JOE HAUSBECK
Hausbeck Pickle Co.

MIKE HESCOTT
Freestone Pickle Company, Inc.

THOMAS JOYNER
Nash Produce

MIKE KENNY
Kenny, Inc.

KEN MCCAUSLAND
Bejo Seeds, Inc.

MARK MYERS
Seminis Vegetable Seeds

BOB QUINN
Mt. Olive Pickle Company, Inc.

JOHN SWANSON
Swanson Pickle Co., Inc.

MIKE TOADVINE
B&G Foods, Inc.

MAX TROYER
Sechler's Pickles, Inc.

JEFFREY WIESE
Ripon Pickle Co., Inc.

Advisor

DR. MICHAEL HAVEY
USDA/ARS Vegetable Crops Research Unit,
U. of Wisconsin

RESEARCH PRIORITIES (revised October 2019)
The PPI Agricultural Research Committee supports agricultural development in cucumbers, peppers and cabbage as it pertains to seed research, disease resistance, agricultural practices, and other emerging issues that require the attention of the research sector. The Committee looks more favorably toward research proposals that leverage industry contributions to obtain federal, state and local grants, and that utilize a research team approach – multiple researchers from multiple institutions – to solve industry problems. The top research priorities are:

1. Disease resistance and control with special emphasis on Downy Mildew and Phytophthora capsici
2. Production yield
3. Food Safety — Field to Fork
4. Quality issues and cultural practices, such as:
   a. Fertility issues
   b. Machine harvest adaptability
   c. Material handling tolerance
   d. Weed and pest resistance and control
5. Pepper weevil control
AGRICULTURAL RESEARCH FUND

Contributions to the Fund remain voluntary; however, contributions are more broadly solicited from throughout the industry, including non-association members and industry allies. The Agricultural Research Committee contributing member firms include:

Addis Cates Co., Inc.
B&G Foods, Inc.
Bay Valley Foods
Bay View Food Products Co.
Bejo Seeds, Inc.
Best Maid Products
Conagra Brands
Falkner Produce
Freestone Pickle Company, Inc.
Gielow Pickles, Inc.
Hartung Brothers, Inc.
Hausbeck Pickle Co.
Kenny, Inc.
Marcatus QED Inc.
M.J. Rosenmayer Company
Mt. Olive Pickle Company, Inc.
Nash Produce
Nunhems USA, Inc.
Rijk Zwaan USA, Inc.
Ripon Pickle Co., Inc.
Sechler’s Pickles, Inc.
Seminis Vegetable Seeds
Swanson Pickle Co., Inc.

MISSION STATEMENT

The mission of the Manufacturing & Technology Committee is to support the members of the association through research, education, government relations, and investigations of matters critical to the manufacturing sector of our industry. The Manufacturing & Technology Committee members include:

MICHAEL WULLER, Chair
Best Maid Products, Inc.

FLETCHER ARRITT
Mt. Olive Pickle Company, Inc.

MATT DEWAN
Bay Valley Foods

CARL GILBERT
B&G Foods, Inc.

KATIE HENSLEY
Swanson Pickle Co., Inc.

RANJEET KLAIR
Marcatus QED, Inc.

JEFF KNAPP
Klein Pickle Co., Inc.

SUSIE LEWIS
Claussen Pickle Co. – A Division of The Kraft Heinz Company

CARA TABOR
Conagra Brands

MAX TROYER
Sechler’s Pickles, Inc.

TERRY VIEGUT
GLK Foods

Advisors
DR. FRED BREIDT
DR. SUZANNE JOHANNINGSMEIER
DR. ILENYS PÉREZ-DIAZ
U.S. Department of Agriculture
Agriculture Research Service
Food Science Research Unit
STATEMENT OF OBJECTIVES

The Supplier Advisory Committee (SAC) was formed to advise the Pickle Packers International Board of Directors on matters related to the Associate Category (suppliers) of PPI.

SAC will assist in reviewing programs for the spring and annual meetings, recommending changes to improve productivity of meetings and their overall value to the membership.

SAC will be actively involved in new member recruitment by identifying member prospects and making initial and follow-up contact as requested by PPI staff. The Supplier Advisory Committee members include:

RYAN RUGGIERE, Chair
Con Pac South Inc.

DAN BROWN
SunWest Ingredients

JEFF CRACE
Garlic King

CHRIS DYK
Nunhems USA, Inc

JEFF DYER
Letica Corporation

MATT LAURIA
American International Foods, Inc.

WELCH LIVINGSTON
Mizkan Americas, Inc

KISHOR NAIK
Global Green Company Limited

BARRY SAK
Pretium Packaging LLC

CHRIS WARE
HM.Clause, Inc.
NORTH CAROLINA – U.S. DEPARTMENT OF AGRICULTURE, ARS

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A roster of leading scientists who are researching ways to
develop and protect the pickled vegetable industry of the world

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Ernst-Rainer Schnetkamp
Schnetkamp GmbH & Co. KG
Michael Durach
Develey Senf & Feinkost GmbH

EXECUTIVE BOARD
Werner Koch
Executive Secretary, Head of European Office Brussels
resp.: Fruit Processors’ Section

Horst-Peter Karos
Executive Secretary
resp.: Potato Processors’ Section

Christoph Freitag
Executive Secretary, Press Relations Officer
resp.: Vegetable and Pickle Processors’ Sections
+49 228 93291-11 / +49 160 3694661 cell
freitag@bogk.org

Bettina Breuer
Executive Assistant
resp.: European Office Brussels

ABOUT BOGK
The German Association of the Fruit, Vegetable and Potato Processing Industry (BOGK) is the voice of the sixth largest industrial sector in the German food and drink industry. Its 70 member companies mostly are medium-sized family businesses. BOGK is structured into four specialized groups, one for each section; the Pickle (and “sour” vegetables) Section has 20 members.

In Germany and Europe BOGK is a recognized partner of administrators and policy makers—from the German Bundestag to the EU Commission. Its aim is to shape economic, agricultural and environmental policy. BOGK supports its members in business relations with the retail sector. It offers assistance when seeking solutions to technological challenges through discussions and joint research programs. Work is organized in a Food Committee, Raw Material Committee, and Section Meetings. Educational seminars are offered on a variety of topics regularly.

THE PICKLE SECTION
The pickle producers’ product group in BOGK is open to manufacturers of canned cucumbers and gherkins, vegetables with vinegar, sauerkraut, and ready-to-serve red cabbage. There is great emphasis on influencing the industry’s standards and quality guidelines. Because much of the raw material comes from contract farming, BOGK stands for good contacts with agriculture. On the European level, BOGK is a member of the European Association of Fruit and Vegetable Processors (PROFEL) and the Industrial Association for Sauerkraut and Similar Products in the EU.

2020 CALENDAR OF EVENTS
Product Group Meetings
February 6, Berlin, Germany
April 26-28, Essen, Germany
Annual Conference

Board of Directors Meetings
March 3, Brussels, Belgium - Spring Meeting
October (tbc), Düsseldorf - Fall Meeting
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Addis Cates Co., Inc</td>
<td>25</td>
</tr>
<tr>
<td>Alfred Paulsen GmbH &amp; Co. KG</td>
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<td>25</td>
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<td>16</td>
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<td>31</td>
</tr>
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<td>25</td>
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<td>16</td>
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<td>16</td>
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<td>Can-Am Pepper Company</td>
<td>25</td>
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<td>16</td>
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<td>The Chicago Pickle Company</td>
<td>16</td>
</tr>
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<td>Claussen Pickle Co. – A Division of The Kraft Heinz Company</td>
<td>17</td>
</tr>
<tr>
<td>Conagra Brands</td>
<td>17</td>
</tr>
<tr>
<td>Con Pac South, Inc</td>
<td>31</td>
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<td>26</td>
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<td>32</td>
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<tr>
<td>First Place Foods, LLC</td>
<td>17</td>
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<td>32</td>
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<td>29</td>
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<td>18</td>
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<td>32</td>
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<td>26</td>
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<td>19</td>
</tr>
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<td>32</td>
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<td>Hengstenberg GMBH &amp; Co. KG</td>
<td>19</td>
</tr>
<tr>
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<tr>
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<td>19</td>
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<td>33</td>
</tr>
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<td>26</td>
</tr>
<tr>
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<td>19</td>
</tr>
<tr>
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<td>19</td>
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<td>IPL Inc</td>
<td>33</td>
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<td>20</td>
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<td>Josh’s Pickles</td>
<td>20</td>
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<td>33</td>
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<td>Klein Pickle Co., Inc</td>
<td>20</td>
</tr>
<tr>
<td>Company Name</td>
<td>Page</td>
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<td>20</td>
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<td>34</td>
</tr>
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<td>26</td>
</tr>
<tr>
<td>M&amp;G Truck Brokerage</td>
<td>34</td>
</tr>
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<td>M.J. Rosenmayer Company</td>
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</tr>
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<td>Mancini Packing Co.</td>
<td>21</td>
</tr>
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</tr>
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<td>34</td>
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<td>34</td>
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<td>34</td>
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<td>McClure’s Pickles</td>
<td>21</td>
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<td>34</td>
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<td>35</td>
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<td>29</td>
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<td>21</td>
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</tr>
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<td>36</td>
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<td>36</td>
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<td>Ontario Processing Vegetable Growers</td>
<td>36</td>
</tr>
<tr>
<td>Orkla Foods Sverige AB</td>
<td>21</td>
</tr>
<tr>
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<td>36</td>
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<td>22</td>
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<td>36</td>
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<td>27</td>
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<td>37</td>
</tr>
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<td>37</td>
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<td>Reitzel International (Suisse) S.A</td>
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<td>27</td>
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<td>37</td>
</tr>
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<td>22</td>
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<tr>
<td>SanBros</td>
<td>27</td>
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<td>Sanyo Food Products Co., Ltd</td>
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<tr>
<td>Sechler’s Pickles, Inc</td>
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<td>Seminis Vegetable Seeds</td>
<td>38</td>
</tr>
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<td>38</td>
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<td>38</td>
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<td>39</td>
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</tr>
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<td>39</td>
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<td>28</td>
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<td>39</td>
</tr>
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<td>28</td>
</tr>
<tr>
<td>The Tec Team Inc.</td>
<td>39</td>
</tr>
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<td>39</td>
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PO Box 1151 +49 4751-9157-0 Alfred Paulsen info@alfredpaulsen.de
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BRANDS & SERVICES: Paulsen, Marschland Naturkost

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9.2, Predio Tierras Negras Raul Aguillar Ulloa raguilar@aobrien.net
Villagran, Guanajuato Hugo Antonio Perez Guerrero contabilidad@aobrien.net
CP 38260 Mexico www.annobrien.com.mx

BRANDS & SERVICES: Ann O’Brien

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Parsippany, NJ 07054 Jeff Griep jeffrey.griep@bgfoods.com
www.bgfoods.com

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PO Box 850 410-943-3896 fax Carl Gilbert cgilbert@bgfoods.com
Hurlock, MD 21643 Joyce Miller joyce.miller@bgfoods.com
Scott Benge scott.benge@bgfoods.com

BRANDS & SERVICES: B&G, SanDel, Pick-Pack, Ortega, Las Palmas, Wrights, Cream of Wheat, B&M Beans, Accent,
Polaner, NY Style, Regina, Green Giant

BA-TAMPTE PICKLE PRODUCTS, INC.
77 Brooklyn Terminal Market 718-251-2100 Barry Silberstein batamptepickles@gmail.com
Brooklyn, NY 11236 718-531-9212 fax Howard Silberstein batamptepickles@gmail.com
Scott Silberstein ssiibo@aol.com
Seth Silberstein sms2552@aol.com

BRANDS & SERVICES: Ba-Tampte Pickle Products, Inc., Edible Pickle Works

BAY VALLEY FOODS
3200 Riverside 920-403-1600 Patrick Desson pat.desson@treehousefoods.com
Green Bay, WI 54301 Dane Cook dane.cook@treehousefoods.com
www.bayvalleyfoods.com

Corporate Offices:
2021 Spring Road
Suite 300
Oak Brook, IL 60523

Other Locations:
4401 West 44th Place 354 North Faison Avenue 857 School Place
Chicago, IL 60632 Faison, NC 28341 Green Bay, WI 54301
773- 475-3510 910-267-4711

BRANDS & SERVICES: retail, food service, and industrial
MEMBERS – MANUFACTURERS

BEST MAID PRODUCTS, INC.

PO Box 1809
Fort Worth, TX 76101
1401 S. Riverside Drive
Fort Worth, TX 76104

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817-534-7117 fax
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Emily Christy emilyc@bestmaidproducts.com

BRANDS & SERVICES: Best Maid, Del-Dixi, Chef Supreme

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251 Highway 71
PO Box 367
Alma, AR 72921
sales@bryantpreserving.com
www.oldsouth.com

479-632-2401
479-632-2505 fax
Phillip Bryant phillip@bryantpreserving.com
Morgan Bryant morgan@bryantpreserving.com

BRANDS & SERVICES: Old South, private label, pickled vegetables

CAJUN CHEF PRODUCTS, INC.

519 Joseph Street
PO Box 248
St. Martinville, LA 70582

337-394-7112
337-394-7115 fax
Jimmie Bulliard jb@cajunchefinc.com
Danny Bulliard
Andrew Bulliard
Brett Bulliard

BRANDS & SERVICES: Cajun Chef, Evangeline, Acadian

CARL KÜHNE KG (GMBH & CO.)

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www.kuehne-international.com

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+49 40-853-05-979-273 fax
Heiner Opdenfeld heiner.opdenfeld@kuehne.de

BRANDS & SERVICES: Kühne

THE CHICAGO PICKLE COMPANY

2501 North Damen Avenue
Chicago, IL 60647
www.viennabeef.com

800-621-8183
773-278-7800
773-435-1243 fax
Jack Bodman jpbod@viennabeef.com
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323-583-8951
323-585-8951 fax
2650 Corporate Way
Palmetto, FL 34221
941-723-7234
941-723-7235 fax

BRANDS & SERVICES: Chipico, Vienna Beef, refrigerated pickles (whole, cut), sauerkraut, giardiniera, peppers, tomatoes
MEMBERS – MANUFACTURERS

CLAUSSEN PICKLE CO. – A Division of the Kraft Heinz Company
1300 Claussen Drive 815-338-7000 Susie Lewis susan.lewis@kraftheinz.com
Woodstock, IL 60098 815-338-9244 fax Adrian Halimi adrian.halimi2@kraftheinz.com

BRANDS & SERVICES: Claussen, Heinz

CONAGRA BRANDS
260 S. Blacks Corners Rd 302-396-8834 Randy Spence randy.spence@conagra.com
Imlay City, MI 48444 334-562-9208 Gary Crowe william.crowe@conagra.com
810-724-3078 Renae Perez renae.perez@conagra.com
810-721-5013 Carmen Orozco carmen.orozco@conagra.com

BRANDS & SERVICES: Vlasic

COUNTY FAIR FOOD PRODUCTS
18362 E. Highway 4 209-948-5511 Greg Burns grburns@pacbell.net
Stockton, CA 95215 209-469-9934 fax Landon Burns landonhb@pacbell.net
www.countyfairpickles.com 805-766-7575 Beth Wagg itsnobigdill@yahoo.com

BRAND & SERVICES: County Fair

DEVELEY SENF & FEINKOST GMBH
Ottobrunner Strasse 45 +49 89-61102-101 Stefan Durach gl@develey.de
82008 Unterhaching +49 89-61102-179 fax Michael Durach gl@develey.de
Germany www.develey.de

BRANDS & SERVICES: Specht, Develey, Mautner Markhof, Bautz’ner, Reine de Dijon, Löwensenf, Frenzel, Fersan

EW GROBBEL
PO Box 07580 313-567-8000 x 108 Laura Parvin lparvin@grobbel.com
Detroit, MI 48207 313-567-3324 fax Jason Grobbel jgrobbel@grobbel.com
www.ewgrobbel.com Ryan Chapp rchapp@grobbel.com
www.toporspickle.com
info@grobbel.com

BRAND & SERVICES: Topor’s Pickles

FIRST PLACE FOODS, LLC
515 Mills Road 972-272-1111 Pat Hunn pat.hunn@firstplacefoods.com
Garland, TX 75040-6833 972-494-0000 fax John Wilson john.wilson@firstplacefoods.com
www.firstplacefoods.com Collin Hunn collin.hunn@firstplacefoods.com

BRANDS & SERVICES: Hunn’s, Hunn’s Private Stock, Goldin, Silver Star, PIK-L-GIANT, Hunn’s Gourmet Selection

FREESTONE PICKLE COMPANY, INC.
610 Center Street 269-427-7702 Mike Hescott pikelman@btc-bci.com
PO Box 160 269-427-5542 fax Jennifer Hescott jenniferh@freestonepickles.com
Bangor, MI 49013 Doug Lee
freestonepickle@freestonepickles.com
www.freestonepickles.com

BRANDS & SERVICES: Freestone, Holiday, Holiday Royal, Pickle Time, individually wrapped pickles, custom
tanking, private label packing
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18602 Zerker Road  
Shafter, CA 93263-9101  
661-393-4212 x133  
661-393-1763 fax  
www.thegarliccompany.com  
Nicolas Ligonde  
nligonde@thegarliccompany.com

## GIELOW PICKLES, INC.
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810-359-2408 fax  
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**BRANDS & SERVICES:** Cool Crisp

## GIULIANOS' SPECIALTY FOODS
12132 Knott Street  
Garden Grove, CA 92841-2801  
714-895-9661  
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Lance Giuliano  
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**BRANDS & SERVICES:** Giuliano

## GLK FOODS
3912 Lightning Drive  
Appleton, WI 54913  
715-752-4905  
920-960-6457  
715-752-3171 fax  
www.glkfoods.com  
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sfrega@glkfoods.com  
Terry Viegut  
tviegut@glkfoods.com  
Vaughn Zuleger  
vzuleger@glkfoods.com

**BRANDS & SERVICES:** Sauerkraut: Saverne, Silver Floss, Krrrrsp Kraut, Cortland Valley Organic, Willies, Kissling; Olives: Verdi; Pickles: Oh Snap

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201-327-2275  
Kishor Naik  
kishor.naik@globalgreengroup.com

**BRANDS & SERVICES:** Greenhouse, Tify, Snackle, private labels, pickles, relish, cherries, peppers (jalapeños & paprika), capers, peas & corn for retail, food service & industrial
# MEMBERS – MANUFACTURERS

## HAUSBECK PICKLE CO.
1626 Hess Avenue  
Saginaw, MI 48601  
www.hausbeck.com  
989-754-4721 fax

<table>
<thead>
<tr>
<th>Name</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tim Hausbeck</td>
<td><a href="mailto:tim@hausbeck.com">tim@hausbeck.com</a></td>
<td></td>
</tr>
<tr>
<td>Dave Brewer</td>
<td><a href="mailto:dbrewer@hausbeck.com">dbrewer@hausbeck.com</a></td>
<td></td>
</tr>
<tr>
<td>Joe Hausbeck</td>
<td><a href="mailto:jhausbeck@hausbeck.com">jhausbeck@hausbeck.com</a></td>
<td></td>
</tr>
<tr>
<td>Matt Turner</td>
<td><a href="mailto:mtturner@hausbeck.com">mtturner@hausbeck.com</a></td>
<td></td>
</tr>
<tr>
<td>Ian Atkinson</td>
<td><a href="mailto:iatkinson@hausbeck.com">iatkinson@hausbeck.com</a></td>
<td></td>
</tr>
<tr>
<td>David Mohler</td>
<td><a href="mailto:dmohler@hausbeck.com">dmohler@hausbeck.com</a></td>
<td></td>
</tr>
<tr>
<td>Rasheka Williams</td>
<td><a href="mailto:rwilliams@hausbeck.com">rwilliams@hausbeck.com</a></td>
<td></td>
</tr>
<tr>
<td>Bianca Knauff</td>
<td><a href="mailto:bknauff@hausbeck.com">bknauff@hausbeck.com</a></td>
<td></td>
</tr>
<tr>
<td>Jonathan Russell</td>
<td><a href="mailto:jrussell@hausbeck.com">jrussell@hausbeck.com</a></td>
<td></td>
</tr>
</tbody>
</table>
| Larry Hermann         | larry_hermannpickles@yahoo.com |         | 330-527-696 fax
| Anusha Rajapaksha     | anusha.rajapaksha@hjs.hayleys.com |       | 330-527-2372 fax
| Carlota Gonzalez      | cgsota@gruporafaelgonzalez.com |         | 91 8132-221973 fax
| Shivaram.P            | shivaramp@vegola.com   |               |
| Carla Gonzalez        | cgsoata@gruporafaelgonzalez.com |        | 91 8132-221974 fax
| Rafael Gonzalez       | rgonzalez@gruporafaelgonzalez.com |      | 91 8132-221974 fax
| Shana Bernosky       | shannabernosky@houseofwebster.com |       | 1013 2nd St
| Diana Justice         | diana@griffinfoods.com |               |
| Will West             | willwest@houseofwebster.com |         | 479-621-4941 fax
| Shanna Bernosky      | shannabernosky@houseofwebster.com |       | 479-636-2974 fax

## HENGSTENBERG GMBH & CO. KG
73728 Esslingen  
info@hengstenberg.de

<table>
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<tr>
<th>Name</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steffen Hengstenberg</td>
<td><a href="mailto:steffen.hengstenberg@hengstenberg.de">steffen.hengstenberg@hengstenberg.de</a></td>
<td>+49 711-3929-0</td>
</tr>
<tr>
<td>Dietmar Breithaupt</td>
<td><a href="mailto:dietmar.breithaupt@hengstenberg.de">dietmar.breithaupt@hengstenberg.de</a></td>
<td>+49 711-39291437 fax</td>
</tr>
<tr>
<td>Andreas Reimer</td>
<td><a href="mailto:andreas.reimer@hengstenberg.de">andreas.reimer@hengstenberg.de</a></td>
<td></td>
</tr>
</tbody>
</table>

## HERMANN PICKLE FARMS
11964 State Route 88  
Garretsville, OH 44231  
www.hermannpicklecompany.com  
330-527-2696 fax

<table>
<thead>
<tr>
<th>Name</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Larry Hermann</td>
<td><a href="mailto:larry_hermannpickles@yahoo.com">larry_hermannpickles@yahoo.com</a></td>
<td>330-527-2696</td>
</tr>
<tr>
<td>Laurie Hermann</td>
<td><a href="mailto:laurie@hermannpickles.com">laurie@hermannpickles.com</a></td>
<td></td>
</tr>
<tr>
<td>Karl Hermann</td>
<td><a href="mailto:dilliciouspickle@aol.com">dilliciouspickle@aol.com</a></td>
<td></td>
</tr>
<tr>
<td>Ruth Hermann</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Joseph Hermann</td>
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</tbody>
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## HJS CONDIMENTS LIMITED

<table>
<thead>
<tr>
<th>Name</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ananda Pathirage</td>
<td><a href="mailto:ananda.pathirage@hjs.hayleys.com">ananda.pathirage@hjs.hayleys.com</a></td>
<td>+94 77 329 5017</td>
</tr>
<tr>
<td>Anusha Rajapaksha</td>
<td><a href="mailto:anusha.rajapaksha@hjs.hayleys.com">anusha.rajapaksha@hjs.hayleys.com</a></td>
<td>+94 77 395 0692</td>
</tr>
<tr>
<td>Shivaram.P</td>
<td><a href="mailto:shivaramp@vegola.com">shivaramp@vegola.com</a></td>
<td>+91 8132-221973</td>
</tr>
<tr>
<td>Carlota Gonzalez</td>
<td><a href="mailto:cgsoata@gruporafaelgonzalez.com">cgsoata@gruporafaelgonzalez.com</a></td>
<td>+91 8132-221974</td>
</tr>
<tr>
<td>Rafael Gonzalez</td>
<td><a href="mailto:rgonzalez@gruporafaelgonzalez.com">rgonzalez@gruporafaelgonzalez.com</a></td>
<td></td>
</tr>
</tbody>
</table>

## HOUSE OF WEBSTER
1013 2nd St  
Roger, AR 72756  
www.houseofwebster.com  
info@houseofwebster.com  
479-621-4941 fax

<table>
<thead>
<tr>
<th>Name</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ryan Funa</td>
<td><a href="mailto:ryanfuna@houseofwebster.com">ryanfuna@houseofwebster.com</a></td>
<td>479-621-4941</td>
</tr>
<tr>
<td>Diana Justice</td>
<td><a href="mailto:diana@griffinfoods.com">diana@griffinfoods.com</a></td>
<td></td>
</tr>
<tr>
<td>Will West</td>
<td><a href="mailto:willwest@houseofwebster.com">willwest@houseofwebster.com</a></td>
<td></td>
</tr>
<tr>
<td>Shanna Bernosky</td>
<td><a href="mailto:shannabernosky@houseofwebster.com">shannabernosky@houseofwebster.com</a></td>
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</tbody>
</table>

## INDO SPANISH TASTY FOODS PRIVATE LIMITED
Plot No. 78-81  
KIADB Industrial Area  
Kunigal, Timkur District  
Karnataka, India 572130  
www.vegola.com  
+91 8132-221973 fax

<table>
<thead>
<tr>
<th>Name</th>
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<tbody>
<tr>
<td>Shivaram.P</td>
<td><a href="mailto:shivaramp@vegola.com">shivaramp@vegola.com</a></td>
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<tr>
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<tr>
<td>Rafael Gonzalez</td>
<td><a href="mailto:rgonzalez@gruporafaelgonzalez.com">rgonzalez@gruporafaelgonzalez.com</a></td>
<td></td>
</tr>
</tbody>
</table>

BRANDS & SERVICES: Hausbeck, Hengstenberg, Hermann Pickle Farms, HJS Condiments Limited, House of Webster, Indospanish Tasty Foods Private Limited
MEMBERS – MANUFACTURERS

J. & W. STOLLENWERK OHG
Dürenener Strasse 335  +49 2421-709106  Willi Stollenwerk  w.stollenwerk@st-konserven.de
Kerpen 50171  +49 2421-709102 fax  Susanne Offermanns  s.offermanns@st-konserven.de
Germany

BRANDS & SERVICES: Stollenwerk

JOSH’S PICKLES
11299 N 6000 W  801-310-1933  Josh Little  josh@joshspickles.com
Highland, UT 84003
www.joshspickles.com

BRANDS & SERVICES: Josh’s Pickles

KLEIN PICKLE CO., INC.
4118 W. Whitton Avenue  602-269-2072  Byron Arnold  jknapp@kleinpickle.com
Phoenix, AZ 85019  602-269-2069 fax  Jeff Knapp  susand@kleinpickle.com
www.kleinpickle.com

BRANDS & SERVICES: Klein’s

KOELEMAN INDIA PVT. LTD.
Basava Nilaya, No. 74/75  +31 654967792  C.J.J. Koeleman  cji@kfi-foods.com
12th Cross, 2nd Lane, HVR  +91 9448421349  Nagaraj Gaonkar  nagaraj@koelemanindia.net
Layout
Bhattrahalli, Krishnarajapuram
Bengaluru-560049
India
www.koelemanindia.com

BRANDS & SERVICES: Essentially Co-Packers for Brand Owners, Stans: Cucumbers (Gherkins), Peppers Jalapeno,
Mixed vegetables, Onions, Tomatoes, Relish, etc. in glass jars and cans. Also produces bulk
gherkins preserved in acetic/brine/vinegar in barrels

KRUGER FOODS, INC.
PO Box 220  209-941-8518  Kara Kruger  k.kruger@krugerfoods.com
Farmington, CA 95230  209-941-0345 fax  Erik Kruger  erik.kruger@krugerfoods.com
www.krugerfoods.com
Leslie Kruger  l.kruger@krugerfoods.com
Other Location:
17750 East Highway 4  209-941-8515
Stockton, CA 95215  209-941-0111 fax
Robert Chelli  chelli2247@aol.com

BRANDS & SERVICES: Kruger, Green Boys, Pleasant Valley Farms, private label

LEUCHTENBERG SAUERKRAUTFABRIK GMBH
Keldenicher Str. 1  +49 22 27-86 15  Joachim Küppers  jkueppers@leuchtenberg.org
53323 Bornheim-Stechem  +49 22 27-86 16 fax
Germany
www.leuchtenberg.org

BRANDS & SERVICES: Leuchtenberg Sauerkraut, Leuchtenberg Rotkohl, Leuchtenberg Schneidebohnen
MEMBERS – MANUFACTURERS

Mancini Packing Co.
3500 Mancini Place
PO Box 157
Zolfo Springs, FL 33890
www.mancinifoods.com

Members – Manufacturers
- Richard Mancini (rmancini@mancinifoods.com)
- Mark Swisher (mswasher@mancinifoods.com)

Brands & Services: Mancini, Mancini Foods

McClure’s Pickles
8201 St. Aubin Street
Detroit, MI 48211
picklehelp@mcclures.com
www.mcclures.com

Members – Manufacturers
- Joe McClure (joe@mcclures.com)
- Bob McClure (bob@mcclures.com)
- Sam Nason (sam@mcclures.com)
- Lionel Crump (lionel@mcclures.com)
- Wayne Wise (wayne@mcclures.com)
- Dan McCready (dan@mcclures.com)
- John Latella (john@mcclures.com)

Brands & Services: McClure’s Pickles, relish, bloody mary mixer, potato chip

Mr. Chips Inc.
2606 N. Huron Road
Pinconning, MI 48650
www.bayviewfoods.com

Members – Manufacturers
- Joseph Janicke (jjanicke@mrchipsforpickles.com)
- Jay Janicke (jjanicke2@bayviewfoods.com)
- Joey Janicke (jjanicke4@bayviewfoods.com)
- Jaime Janicke (jaimej@bayviewfoods.com)
- Randy Hugo (rhugo@bayviewfoods.com)
- Gary Vermeesch (germeesch@bayviewfoods.com)
- James Sanders (jsanders@bayviewfoods.com)
- Maria Creighton (mcreighton@bayviewfoods.com)

Brands & Services: Mr. Chips

Mt. Olive Pickle Company, Inc.
Corner of Cucumber & Vine
One Cucumber Boulevard
PO Box 609
Mount Olive, NC 28365
www.mtolivepickles.com

Members – Manufacturers
- Bill Bryan (bbryan@mtolivepickles.com)
- Bobby Frye (bbye@mtolivepickles.com)
- Dan Bowen (dbowen@mtolivepickles.com)
- Fletcher Arritt (farritt@mtolivepickles.com)
- Phil Denlinger (pdenlinger@mtolivepickles.com)
- Larry Beckman (lbeckman@mtolivepickles.com)
- Mike Carter (mcarter@mtolivepickles.com)
- Bob Quinn (bquinn@mtolivepickles.com)
- Tristan Laundon (tlaundon@mtolivepickles.com)
- Andy Aydlett (aaydlett@mtolivepickles.com)

Brands & Services: Mt. Olive

Orkla Foods Sverige AB
Box 4249
+46 010-1424000
SE-203 13 Malmö
Sweden
www.orklafoods.se

Members – Manufacturers
- Jonas Jönsson (jonas.jonsson@orklafoods.se)

Brands & Services: Felix, Mor Annas
MEMBERS – MANUFACTURERS

PATRIOT PICKLE, INC.
20 Edison Drive 973-709-9487 William McEntee bmcentee@patriotpickle.com
Wayne, NJ 07470 973-709-9608 fax
www.patriotpickle.com

BRANDS & SERVICES: Patriot / Natural Harvest

REITZEL INTERNATIONAL (SUISSE) S.A.
Route D'Ollon 14-16 +41 24-468-50-28 Olivier Camille olivier.camille@reitzel.ch
CH-1860 Aigle +41 24-466 67 59 fax Bernard Poupon p.darmon@reitzel.fr
Switzerland

BRANDS & SERVICES: Hugo Reitzel, private label

RIPON PICKLE CO., INC.
1039 Beier Road 920-748-7110 Jeffrey Wiese rpi@riponpickle.com
Ripon, WI 54971 920-748-8092 fax Kelda Meyers

BRANDS & SERVICES: Pickle o 'Pete, Wisconsin Pride, King David, Po Polsku

SAFIE SPECIALTY FOODS COMPANY, INC.
25565 Terra Industrial Drive 586-598-8282 x105 Mary Safie mary.safie@safiefoods.com
Chesterfield, MI 48051 586-598-8282 x103 Victoria Safie-Cusumano victoria.cusumano@safiefoods.com
www.safiefoods.com 586-598-8282 x115 Aline Nunes aline.nunes@safiefoods.com
info@safiefoods.com 586-598-8264 fax

Remit to:
PO Box 46333
Mt. Clemens, MI 48046

BRANDS & SERVICES: Safie

SANYO FOOD PRODUCTS CO., LTD.
13-14 1-Chome Matsushima-cho +81 87-833-7011 Masanori Yamahara yamahara@so-food.co.jp
Takamatsu-shi +81 87-833-7222 fax Shuzo Kodama s.kodama@so-food.co.jp
Kagawa-ken 760-0068, Japan +81 3-3288-1181 Toshikatsu Goi goi@so-food.co.jp

Sales & Marketing: Purchasing Department:
4-16 Goban-Cho 2314 Tomita-Nishi
Chiyoda-Ku Okawa-Machi
Tokyo 102 0076, Japan Sanuki-shi, Kagawa-Ken 761 0901, Japan
+81 3-3288-1181 +81 879-43-3090
+81 3-3288-1044 fax +81 879-43-2555 fax

BRANDS & SERVICES: S=O

SECHLER’S PICKLES, INC.
5686 SR1 260-337-5461 Max Troyer mtroyer@sechlerspickles.com
PO Box 152 260-337-5771 fax Joan Mathes qualitycontrol@sechlerspickles.com
St. Joe, IN 46785
www.sechlerspickles.com
www.gourmetpickles.com

BRANDS & SERVICES: Sechler’s, St. Joe Valley
## MEMBERS – MANUFACTURERS

### SONOMA BRINERY
140 Grove Ct, Suite B 707-328-0437  
Healdsburg, CA 95448 Zach Baurer zach@sonomabrinery.com  
www.sonomabrinery.com Dave Ehreth dave@sonomabrinery.com  
Mayra Madrigal mayra@sonomabrinery.com

**BRANDS & SERVICES:** Sonoma Brinery, Fresh Pickles & Sauerkraut

### SPREEWALDKONSERVE GOLSSEN GMBH
Bahnhofstrasse 1 +49 35452-3890 Konrad Linkenheil info@spreewaldhof.de  
Golssen 15938, Germany +49 35452-38982 fax

**BRANDS & SERVICES:** Spreewaldhof, Linkenheil, Lausitzer Gold

### SUCKERPUNCH GOURMET
7525 W 99th Pl 708-784-3000 Richard Todd Francisco jtfranco@ suckerpunchgourmet.com  
Bridgeview, IL 60455 Alok Advani aadvani@suckerpunchgourmet.com  
contact@suckerpunchgourmet.com  
www.suckerpunchgourmet.com

**BRANDS & SERVICES:** SuckerPunch

### TALK O’TEXAS BRANDS, INC.
PO Box 2091 325-655-6077 Lawrence Ricci rbrown@talkotexas.com  
San Angelo, TX 76902 Russell Brown Damon McDurmitt  
www.talkotexas.com Tracy Labedelle

**BRANDS & SERVICES:** hot & mild crisp okra pickles

### V. FORMOSA CO. INC.
2150 Oxford Rd 847-813-6040 Jeff Johnson jjohnson@marconi-foods.com  
Des Plaines, IL 60018 847-813-6042 fax Bob Johnson bob@marconi-foods.com  
www.marconi-foods.com sales@marconi-foods.com

**BRANDS & SERVICES:** Marconi, DiGiovanni

### VAN HOLTEN’S
703 W. Madison Street 920-478-2144 Steve Byrnes sbymes@vanholtenpickles.com  
PO Box 66 920-478-2316 fax Bruce Dorn bdorn@vanholtenpickles.com  
Waterloo, WI 53594 Jacinda Buss Jacinab@vanholtenpickles.com  
info@vanholtenpickles.com Arland Wingate awingate@vanholtenpickles.com  
www.vanholtenpickles.com Gary Nidetz gary@vanholtenpickles.com  
Eric Girard ericg@vanholtenpickles.com

**BRANDS & SERVICES:** Van Holten’s, Pickle-In-A-Pouch, Pickle Cutz, Pickle-Ice, VH Pickle Back, Big Papa, Hot Mama, Sour Sis, Garlic Joe

### WHYTE’S FOODS INC.
1540 Des Patriotes 450-625-1976 Philippe Blondin pblondin@whytes.ca  
Laval, Quebec H7L 2N6 450-625-9295 fax Gabriela Sartori gsartori@whytes.ca  
Canada 450-625-1976 x2240 Claudio Cavallaro ccavallaro@whytes.ca  
www.whytes.ca 450-625-1976 x2268 Claude Briere cbriere@whytes.ca  
519-627-9046 x7240 Leona Batista lbatista@whytes.ca

**BRANDS & SERVICES:** Whyte’s, Mrs. Whyte’s, Coronation, Strub’s, retail, food service, industrial, and institutional
MEMBERS – MANUFACTURERS

ZEYTURSAN GIDA SAN. VE TIC. A.S.
Gemiu Mobollesi Gemis +90 774 5865201
Yolu Orhangazi, Bursa 16825 info@zeyturson.com
Turkey
www.zeytursan.com.tr

Altug Tufekcioglu  altugt@zeytursan.com.tr
Turgay Tufekcioglu  turgayt@zeytursan.com.tr
Tamer Ersoy  tamere@zeytursan.com.tr

- BRANDS & SERVICES: Berrak, Ev;
MEMBERS – GREEN SHIPPERS & SALTERS

ADDIS CATES CO., INC.
PO Box 146  910-858-3439  Curtiss Cates
Parkton, NC 28371  704-972-0646 fax  John Cates
2640 McIver Road  jbcates@earthlink.net  Katherine Knight
Lumber Bridge, NC 28357

BRANDS & SERVICES: fresh graded cucumbers, spring & fall crop

BAY VIEW FOOD PRODUCTS CO.
2606 N. Huron Road  989-879-3555  Joseph Janicke
Pinconning, MI 48650  989-879-2659 fax  jjanicke@bayviewfoods.com
www.bayviewfoods.com

BRANDS & SERVICES: fresh & brined cucumbers, hydrocooling

BRODNAX SEED CO. INC.
209 County Farm Road  434-729-9555  Sam Lambert
Windsor, NC 27983  252-794-5890 fax  grader02@earthlink.net

Mailing Address:
PO Box 97
Brodnax, VA 23920

BRANDS & SERVICES: cucumber purchaser

CAN-AM PEPPER COMPANY
52999 John Wise Line  519-773-3250  Jammie Underhill
Aylmer, ON N5H 2R5  520-394-6777 Nogalas  jammie.underhill@canampepper.com
Canada  888-765-8715 fax  TJ Bauer  tj@canampepper.com
www.canampepper.com

BRANDS & SERVICES: Can-Am Pepper Company is a grower, packer and shipper of many different varieties of peppers and winter squash. Can-Am Pepper offers decored Bell Peppers during the Ontario Harvest Season (August to October). CAN-AM Pepper can supply their customer with a year round program due to our various growing regions.

CASCO PRODUCE SA DE CV
Blvd. Luis Donaldo Colosio
No. 735-C
Colonia El Campanario
Hermosillo, Sonora 83249
Mexico
www.cascoproduce.com

Mailing Address:
PO Box 4381
Rio Rico, AZ 85648

BRANDS & SERVICES: growers, packers, and shippers of fresh green, red & yellow peppers; specialize in industrial grade stem on or caps off, available in bulk packaging; peppers grown: hot, mild, & sweet jalapenos, hot & mild yellow bananas, hot & sweet cherries, cascabellas, bell peppers, serranos, yellow waxes “caribe,” poblanos, hot & mild green chiles, pecan
MEMBERS – GREEN SHIPPERS & SALTERS

FALKNER PRODUCE
35100 SR 64  941-322-2016  John Falkner  jfalkner@falknergroup.com
Myakka City, FL 34251  941-322-2211 fax  Scott Falkner  sfalkner@falknergroup.com
Ana Houston  ahouston@falknergroup.com
Other Location:
51450 County Road 352  269-423-7503  Fred Turk  fturk@falknergroup.com
Decatur, MI 49045  269-423-2041 fax  Karen Turk  kturk@falknergroup.com
941-322-2016  941-322-8766
John Falkner
Scott Falkner
Ana Houston
Fred Turk
Karen Turk

BRANDS & SERVICES: fresh, graded, hydrocooled pickling cucumbers from MI and FL; suppliers of jalapeno peppers & banana peppers

FROESE VEGETABLES
56618 Calton Line  519-866-3551  Dan Froese  office@frov.ve.ca
Vienna, ON NOJ 1Z0  519-550-3175 cell  Fred Froese  fred@frov.ve.ca
Canada  519-866-3698 fax
www.frov.ve.ca  519-619-8837 cell

BRANDS & SERVICES: farmers of cucumbers and peppers; 26 years of cucumber grading

HARTUNG BROTHERS, INC.
708 Heartland Trail  608-829-6002 direct  Dan Hartung  dan.hartung@hartungbrothers.com
Suite 2000  608-829-6052  Josh Duley  josh.duley@hartungbrothers.com
Madison, WI 53717-2099  608-829-6001 fax
www.hartungbrothers.com

BRANDS & SERVICES: supplier of fresh cucumbers & cleaning/grading services & brined

HOLMES & HOLMES PRODUCE, INC.
PO Box 218  830-278-3949  Paul Ede  paul@hhpickles.com
Knippa, TX 78870

KENNY, INC.
PO Box 68  989-643-7860  Michael Kenny  mkenny@kennyproduce.com
Merrill, MI 48637  989-643-5470 fax  Meghan Kenny  meghan@kennyproduce.com
Sam Reeves  sam@kennyproduce.com
Dean Smith  dean@kennyproduce.com
Kenny Brothers Produce
PO Box 728  302-337-3007
Bridgeville, DE 19933  302-337-0181 fax

BRANDS & SERVICES: graded, fresh pickling cucumbers with hydrocooling from MI & DE; flexible sizing, bulk or box

LISA, INC.
2 Bravo Lane  520-281-1863 / 1866  John Lichter  jlichter@lisainc.us
PO Box 456  520-281-2848 fax  Abraham Chavez Lichter  achavez@lisainc.us
Nogales, AZ 85628
www.lisainc.us

BRANDS & SERVICES: GALA, 7Ls, LA FLOR, NUTRI-FE; fresh graded pickles; bins, crates zolb units; jalapenos stemmed or destemmed, mild & hot; cascabel; banana; greenhouse pickles, 2lb. bagged pickles; Mango, Tomatillo, Jalapeno and Pasilla concentrate
MARBRAN, S.A. DE C. V.  
Avenida Enrique Colunga 1540  
Irapuato, GTO 36590  
Mexico  
www.marbran.com  

BRANDS & SERVICES: baby fresh cucumbers, fresh broccoli, fresh snow peas, frozen broccoli, frozen cauliflower  

NASH PRODUCE  
6160 South NC 58  
Nashville, NC 27856  
www.nashproduce.com  

BRANDS & SERVICES: fresh graded pickling cucumbers hydrocooled  

PICKLEMEX, LLC  
313 E. Produce Road  
Hidalgo, TX 78557  
www.picklemex.com  

BRANDS & SERVICES: fresh handpicked hydrocooled & graded cucumbers from Colima, Jalisco and Nayarit, Mexico available all year long  

THE PICKLE STATION  
23955 Prince Albert Road  
Chatham, ON N7L 0G1  
Canada  
info@thepicklestation.ca  
www.thepicklestation.ca  

BRANDS & SERVICES: Growing and custom grading services – pickling cucumbers and field grown peppers, “The Pickle Station” local brand of pickles.  

RITZ PRODUCE, INC.  
852 E. Frontage Road  
Rio Rico, AZ 85648  
www.ritzproduce.com  

BRANDS & SERVICES: RITZ - fresh green pickling cucumbers (November – April)  

SANBROS  
2127 Olympic Pkwy  
#1006-171  
Chula Vista, CA 91915  

BRANDS & SERVICES: cascabella and jalapeño peppers  

SOLUCIONES SAVIA  
Quiroz Y Mora No. 105  
Caborca, Sonora 83600  
Mexico  

BRANDS & SERVICES: Savia Great Pickles
MEMBERS – GREEN SHIPPERS & SALTERS

SUR-MEX PICKLES LLC
700 Tejana Road
PO Box 1539
Progreso, TX 78579
956-825-7120
956-825-7250 fax
Frank L. Gonzales
tgonzales@surmexpickles.com
Teresa Gonzales
tgonzales@surmexpickles.com
Albert Gonzales

BRANDS & SERVICES: hand-picked availability from October – June 15, baby cucs from Guanajuato, Mexico, large cucs from Colima, Mexico

SWANSON PICKLE CO., INC.
11561 Hts. Ravenna Road
PO Box 211
Ravenna, MI 49451
231-853-2289
231-853-6281 fax
Donald Swanson
pickledillydon@aol.com
John Swanson
john@swansonpickle.com
David Swanson
dave@swansonpickle.com
Wes Swanson
wes@swansonpickle.com
Matt Swanson
matt@swansonpickle.com
Katie Hensley
katie@swansonpickle.com

BRANDS & SERVICES: Swanson Grading and Brining, Inc., graded fresh & brine cucumbers, contract brining & grading

TEXANA PICKLE PRODUCERS, INC.
701 Tejana Road
PO Box 1209
Progreso, TX 78579
956-565-6114
956-565-6110 fax
956-565-6112 fax
Maria Gonzales
fgonzalestexana@gmail.com
Frank Gonzales, Jr.
frank.texana@live.com
Frank Gonzales
malena@texanapickle.com
Malena de la Peña

BRANDS & SERVICES: hand-picked cucumbers

WARZYNSKI PARADISE FARMS, INC.
9950 South County Road AA
Almond, WI 54909
715-366-4020
715-366-4022 fax
paradise@uniontel.net
David Warzynski
davidwarzynski@yahoo.com
Mike Warzynski

BRANDS & SERVICES: fresh graded and brine pickling cucumbers
MEMBERS – BROKERS

FRESH & GREEN AGRI IMPORTS, INC
57 West 38th Street 212-869-5495
New York, NY 10018
Prasan Shah prasanshah@gmail.com

M.J. ROSENMEYER COMPANY
449 S. Beverly Drive 310-551-1357
Suite 213 310-203-0187 fax
Beverly Hills, CA 90212
Louis Rosenmayer lou-rosenmayer@mjrpickles.com
Hector Flores hector-flores@mjrpickles.com
Matthew Rosenmayer matthew-rosenmayer@mjrpickles.com
Roe Weis roe-weis@mjrpickles.com
Anna Garrison assistant@mjrpickles.com
Prasan Shah prasanshah@gmail.com

Other Location:
829 Graham Dr
209-848-1344
Burleson, TX 76028
209-848-1346 fax
Sharon Hallinan sharon-hallinan@mjrpickles.com

H. Richard Steinfeld 503-706-9714
15685 S.W. 116 Avenue #261
Portland, OR 97224
H. Richard Steinfeld rick-steinfeld@mjrpickles.com

BRANDS & SERVICES: Pickles (brine stock & green cucumbers) Cauliflower & Specialty vegetables in brine, Greek
Golden Peppers/Kalamata olives, Red Roasted Pepper (bulk or co-pack) Peppers (Jalapenos, Cascabellas, Jalapenos hot and sweet, Banana Peppers, Sport Peppers), Tomatillos, Silverskin onions, Gherkins, and Sauerkraut

MONTROSE INTERNATIONAL GROUP
156 Reynolds Street 905-339-0229 x222
Oakville, ON L6J 3K9 905-339-0576 fax
Canada
Manik Veerakumar manik@montroseintlgrp.com
K. Parthipan parthipan@montroseintlgrp.com
Rakhee Minhas rakhee@montroseintlgrp.com
Gordon Itouver gordon@montroseintlgrp.com

BRANDS & SERVICES: Multi-country sourcing and supply chain solutions for preserved vegetable industry. Bulk baby
pickles for further processing: packed in natural vinegar and salt brine recipes. Fresh programs for: pickling cucumbers, hot & sweet with and without stem, jalapeno peppers, banana peppers, Tomatillos. “Organic” Fresh programs: pickling cucumbers, jalapeno peppers, banana peppers. Pickled cut or whole vegetables in brine: cauliflower, onion, babycom, beetroot, cherry pepper, red bell pepper, jalapeno pepper, guindilla chilly, bird eye chilly, carrot, garlic, giardiniera, bandenillas skewers. Co-packing programs: to customers’ specifications in industrial bulk packing, glass jars, cans, plastic containers.
MEMBERS – ASSOCIATES

AMCOR FLEXIBLES NORTH AMERICA
2200 Badger Ave 920-527-7300 Don Josefchuk donald.josefchuk@amcor.com
Oshkosh, WI 54904
www.amcor.com

AMERICAN INTERNATIONAL FOODS, INC.
8066 E. Fulton Street 616-974-9093 Matt Lauria matt@americaninternationalfoods.com
Ada, MI 49301 Jeff Engler jeff@americaninternationalfoods.com
www.americaninternationalfoods.com

BRANDS & SERVICES: Full service food ingredient distributor, specializing in Pickling & Brining

ARDAGH GROUP
10194 Crosspoint Blvd, Suite 410 317-558-1002 Ryan Thaxton ryan.thaxton@ardaghgroup.com
Indianapolis, IN 46256 317-588-8803 fax John H. Hughes john.h.hughes@ardaghgroup.com
marketing.glass.na@ardaghgroup.com Stephen P. Ney Stephen.p.ney@ardaghgroup.com
www.ardaghgroup.com Darrell Wineman darrell.k.wineman@ardaghgroup.com

BRANDS & SERVICES: glass bottles and jars

BEJO ZADEN, B.V.
Postbus 50 +31 226-396162 Peter Buter p.buter@bejo.nl
1749 ZH +31 226-393504 fax Jeroen Koops j.koops@bejo.nl
Warmenhuizen The Renato Espana renatoe@bejogt.com
Netherlands John de Vries john.devries@bejo.nl
www.bejo.com

Bejo Seeds
PO Box 502 765-414-7608 cell Ken McCammon k.mccammon@bejoseeds.com
613 Perrin Avenue 765-420-9606 fax Michael Eastman michael.eastman@bejo.com
Lafayette, IN 47902

Bejo Seeds Mexico
1972 Silver Spur Place 805-980-1526 Greg Styers g.styers@bejoseeds.com
Oceano, CA 93445 805-473-0897 fax Kristin Oomen k.oomen@bejoseeds.com
www.bejoseeds.com Candice Anderson c.anderson@bejoseeds.com
Neil Bushong Jose Neil.Bushong@bejoseeds.com
Espinola j.espinola@bejoseeds.com

BRANDS & SERVICES: Vegetable seeds

BELDING TANK TECHNOLOGIES, INC.
200 N. Gooding Street 616-794-1130 Dan Blunt, Jr. dblunt@meldingtank.com
PO Box 160 616-794-3666 fax Mike Eastman meastman@meldingtank.com
Belding, MI 48809-0160 Lary Richmond lrichmond@meldingtank.com
sales@meldingtank.com Diana Blunt-Eastman deastman@meldingtank.com
www.meldingtank.com

BRANDS & SERVICES: filament wound/ contact molded FRP pickle tanks, scrubbers & custom fabrications; Stapco SS tanks & custom steel fabrications
MEMBERS – ASSOCIATES

BK ENGINEERING & CONSULTING
919 Fawnway 210-919-8974
San Antonio, TX 78260
www.linkedin.com/in/bkengineeringandconsulting/

Brien Kumbalek brien@bkengineeringandconsulting.com

BRANDS & SERVICES: With over 25 Years of Food Manufacturing experience in Engineering, Operations Management and Continuous Improvement, BK Engineering & Consulting is uniquely equipped to help food manufacturing and food packaging companies support their growth initiatives while reducing costs, improving capacity utilization and implementing world-class processes that support rigorous quality and safety requirements. We help food companies create a standardized, repeatable model for value creation that delivers new levels of flexibility, responsiveness and cost-efficiency, key enablers for driving innovation and consumer satisfaction.

CON PAC SOUTH, INC.
PO Box 80805 337-417-0562
Athens, GA 30608 706-540-8550
www.conpacsouth.com 706-548-4419 fax

Ryan Ruggiere ryan.ruggiere@conpacsouth.com
Tom Ruggiere tom.ruggiere@conpacsouth.com

BRANDS & SERVICES: Con Pac South offers the industry's widest selection of corrugated bulk bin packaging solutions. Each bin comes equipped with our patented Pre-Strapping Configuration - a Con Pac South Innovation which was the first of its kind to be introduced to our industry almost 30 years ago. Con Pac South also offers a wide range of supply and servicing programs, which include but are not limited to: cucumber boxes, pepper boxes, cabbage boxes, wax cascaded produce boxes, wax coated produce boxes, dry produce boxes, and our newly developed PowerCorr Produce line of boxes, which incorporates new & innovative design features, as well as specially sourced materials that we incorporate with this new line of packaging.

CRITEREON COMPANY LLC
124 E Northfield Drive 317-852-0186
Suite F-200 360-838-0672 fax
Brownsburg, IN 46112
info@critereon.com

Phil Neff phil.neff@critereon.com
Tim Aughenbaugh tim.aughenbaugh@critereon.com
Jon Gross jon.gross@critereon.com
Rod May rod.may@critereon.com

BRANDS & SERVICES: Critereon Authentix Spray History System, Cropstream

CROP ALLIANCE [P.O.G., INC.]
Oude dierikpolderweg 1 +31 (0) 113 635710
4435 NE Baarland +31 (0) 113 635701 fax
The Netherlands
www.cropalliance.com

Hilbert Bosman hilbert@cropalliance.com
General Sales sales@cropalliance.com
Docs & Logistics Dept logistics@cropalliance.com
Quality Department quality@cropalliance.com

BRANDS & SERVICES: Silverskin onions in vinegar & salt brine; whole & cut cauliflower in salt brine; Giardiniera vegetable mix; Pearl onions in vinegar & salt brine, Gherkins in vinegar & salt brine

DEVILLE TECHNOLOGIES
9550 58TH Pl, Suite 450 262-764-7678
Kenosha, WI 53144

Francis Chartrand fchartrand@devilletechnologies.com
Nehemiah White nwhite@devilletechnologies.com
Jonathan Buettner jbuettner@devilletechnologies.com
Darren Scott dscott@devilletechnologies.com

BRANDS & SERVICES: FAM Dicers & Slicers; Deville R&D for product development; facility design consultation; sanitary design training
MEMBERS – ASSOCIATES

FASHIONABLY PICKLED, LLC
524 Norwood Ezzell Rd  919-223-0083  Lisa Moeller  lisamoeller4@gmail.com
Mt. Olive, NC 28365
www.fashionablypickled.com  fashionablypickled@gmail.com

BRANDS & SERVICES: We provide a full range of value-added services including product development, process control, audit preparation, waste management, team building, food process authority and other expertise. We have an international presence introducing new ways of fermenting and preparing unique and traditional products.

FLEISCHMANN’S VINEGAR COMPANY, INC.
12604 Hidden Creek Way  562-483-4600  Sarah Labrie  sarah.labrie@fvinegar.com
Suite A  562-404-0738 fax  Terry Yatteau  terry.yatteau@fvinegar.com
Cerritos, CA 90703  800-443-1067  Dennis Gehrke  dennis.gehrke@fvinegar.com
www.fleischmannsvinegar.com

Other Locations:
8190 Suite 304  819-424-4750  Sarah Labrie  sarah.labrie@fvinegar.com
LaSalle, QC HPN 1X9  819-424-4759 fax  Terry Yatteau  terry.yatteau@fvinegar.com
Canada

BRANDS & SERVICES: White, concentrate & vin-mix vinegars, balsamic, wines, corn, sugar, cider & rice vinegars, cooking wines

GARLIC KING
42210 Roick Drive  951-506-8883  Jeff Crace  jeff@garlicking.net
Suite 3  951-699-9155 fax  Jeff Crace  jeff@garlicking.net
Temecula, CA 92590
www.garlicking.net

BRANDS & SERVICES: Garlic King; Garlic-Dehydrated and IQF (blanched), Peppers, Onions

GRAHAM PACKAGING COMPANY, L.P.
7083 Sunset Dr S  727-308-9888  Jack P. Lawrence  jack.lawrence@grahampackaging.com
South Pasadena, FL 33707

BRANDS & SERVICES: PET heat set containers, polypropylene & polyethylene containers, monolayer & barrier wide mouth jars & bottles, pasteurizeable widemouth plastic jars

GREAT NORTHERN FARMS LLC
930 6th Road NE  406-250-7728  Larry Johnston  larryjohnston71@gmail.com
Power, MT 59468

Other Location:
3125 Ashley Lake Rd  406-270-2976  Ralph Johnston  ralphjohnston@yahoo.com
Kalispell, MT 59901

HAVILAND PRODUCTS COMPANY
421 Ann Street  616-361-6881  Susan Skeel  susans@havilandusa.com
Grand Rapids, MI 49504  616-361-9772 fax  Darlene Devereaux  darlened@havilandusa.com
chemicalexperts@havilandusa.com  Laura Jakel  lauraj@havilandusa.com
www.havilandusa.com

BRANDS & SERVICES: Industrial food grade ingredients, preservatives, amino acids, oils, flavorings, dyes, PAA’s, cleaners, water and wastewater treatment chemicals
HM. CLAUSE, INC.
260 Cousteau Place 1-800-320-4672
Suite 210 209-531-4251
Davis, CA 95618
www.hmclause.com

Other Locations:
13310 Hopkins Forest Drive 616-460-9739 Chris Ware c.ware@hmclause.com
Bear Lake, MI 49614

BRANDS & SERVICES: hybrid pickling cucumber, hybrid peppers, onions, cabbage seed for processing

IPL INC.
140 Commercial Street 418-789-2880 Steve Eglowstein steve.eglowstein@ipl-plastics.com
St. Damien, Quebec, GOR 2Y3 418-569-7996 fax
Canada
www.ipl-plastics.com

BRANDS & SERVICES: Rigid plastic packaging solution (Pail)

KALSEC, INC.
3713 W. Main Street 269-349-9711 Paulina Costa pcosta@kalsec.com
Kalamazoo, MI 49006 269-382-3060 fax Roger Nahas rnahas@kalsec.com
PO Box 50511
Kalamazoo, MI 49005-0511
info@kalsec.com
www.kalsec.com

Kalsec Europe:
7 Merlin Park +44 1638-715-011
Fred Dannatt Road +44 1638-715-031 fax
Mildenhall, Suffolk IP28 7RD
United Kingdom

BRANDS & SERVICES: Spice/herb extracts, onion & garlic concentrates, natural colors, essential oils, oxidation management products

LETICA CORPORATION
52585 Dequindre Road 248-652-0557 Jeff Dyer jdyer@letica.com
Rochester, MI 48308-5005 248-608-2092 fax Aimee Biondo abiondo@letica.com
www.letica.com 248-608-2005 Kurt Nyberg knyberg@letica.com

Other Plant Locations:
Middletown, DE
Jean, NV 702-874-1402 Oklahoma City, OK 405-745-2781 Fremont, IN 260-495-2000
302-378-9853 702-874-1370 fax 405-745-2783 fax 260-495-2603 fax
Muscatine, IA
Pittston, PA 570-654-2451 Fulton, KY 270-472-0017 Lanett, AL 334-576-2181
563-264-8480 570-654-2454 fax 270-472-3666 fax 334-576-8130 fax
St. Helens, OR
Valdosta, GA 229-244-2222
503-397-5611 229-241-0209 fax
503-397-5944 fax

BRANDS & SERVICES: Plastic containers in 1 qt., 1, 2, 3, 3.5, 4, 4.25, 5, 6 & 7 gal. sizes
MEMBERS – ASSOCIATES

LEWISBURG PRINTING COMPANY
402 East Commerce St 800-559-1526  Kirk Kelso kkelso@lpcink.com
Lewisburg, TN 37091 843-836-3595 Craig Douglas cdouglas@lpcink.com
www.lpcink.com 931-270-3112 fax

M & G TRUCK BROKERAGE
302 E Business 83 956-207-4048 Robert Cortez rcortez77@yahoo.com
San Juan, TX 78589 956-283-0339 fax

BRANDS & SERVICES: Transportation Services

MARCATUS QED, INC.
43 Hanna Avenue, Unit C-424 905-337-1105 Murali Sundar murali.sundar@marcatusqed.com
Toronto, Ontario, M6K 1X1 905-337-1676 fax Caroline Fleck caroline.fleck@marcatusqed.com
Emmanuel Mancion emmanuel@marcatusqed.com
Canada
info@marcatusqed.com

BRANDS & SERVICES: Global sourcing, strategic planning, co/packing, product development & quality assurance for
fresh, frozen, dehydrated & semi-processed fruits & vegetables

M & G TRUCK BROKERAGE
302 E Business 83 956-207-4048 Robert Cortez rcortez77@yahoo.com
San Juan, TX 78589 956-283-0339 fax

BRANDS & SERVICES: Transportation Services

MASSILLY NORTH AMERICA INC.
406 Elgin Street 226-250-3100 Nelson Silva nsilva@massilly.ca
Brantford, ON N3S 7P6 226-250-3101 fax Garnet Lasby glasby@massilly.ca
Canada
www.massilly.ca

BRANDS & SERVICES: Vacuum metal closures, vacuum sealing machinery, dud detectors, decorated containers,
aerosol containers, two-piece and three-piece cans, easy-open lids

MAUSER PACKAGING SOLUTIONS (Formerly BWAY Corp.)
1515 W. 22nd St. 800-527-2267 Kathleen Jay kathleen.jay@mauserpackaging.com
Suite 1100 Mike Bero mike.bero@mauserpackaging.com
Oak Brook, IL 60523 Bryan Hepper bryan.hepper@mauserpackaging.com
sales@mauserpackaging.com Mike Noel mike.noel@mauserpackaging.com
www.mauserpackaging.com

BRANDS & SERVICES: Large and small plastic, metal, fiber and hybrid rigid packaging

MEDALLION INTERNATIONAL, INC.
233 West Parkway 973-616-3401 Paula Boudjouk pboudjouk@medallionint.com
Pompton Plains, NJ 07444 973-616-3405 fax
www.medallionint.com

BRANDS & SERVICES: Specialty dill & sweet pickle flavors; soluble turmeric oleoresins; essential oils; cassia, clove, dill,
garlic, onion; custom flavors
MEMBERS – ASSOCIATES

MIZKAN AMERICAS, INC.
1661 Feehanville Road
Suite 300
Mt. Prospect, IL 60056
www.mizkan.com

Plant Locations:

<table>
<thead>
<tr>
<th>Location</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>10037 E. 8th Street</td>
<td>Ranch Cucamonga, CA 91730</td>
<td>831-728-2061</td>
<td></td>
<td></td>
</tr>
<tr>
<td>909-989-4211</td>
<td>Ranch Cucamonga, CA 91730</td>
<td>831-728-2061</td>
<td></td>
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</tr>
</tbody>
</table>

526 Interstate Drive
Crossville, TN 38555
931-484-0285

6 Walker Street
Watsonville, CA 95076
831-728-2061

Welch Livingston  welch.livingston@mizkan.com
Dave Sackett      david.sackett@mizkan.com
Jose Martinez     jose.martinez@mizkan.com
Dave Darling      dave.darling@mizkan.com
Kathi Bartel      kathi.bartel@mizkan.com
Reuben Marin      reuben.marin@mizkan.com
David D’Onofrio   david.donofrio@mizkan.com

MIZKAN AMERICAS, INC.
1661 Feehanville Road
Suite 300
Mt. Prospect, IL 60056
www.mizkan.com

BRANDS & SERVICES: Vinegar, cooking wines, mustard

NORTON PACKAGING, INC.
20670 Corsair Boulevard
Hayward, CA 94545
www.nortonpackaging.com

<table>
<thead>
<tr>
<th>Location</th>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>5800 South Boyle Avenue</td>
<td>Vernon, CA 90058</td>
<td>323-588-6167</td>
<td>323-589-7779 fax</td>
<td><a href="mailto:snorton@nortonpackaging.com">snorton@nortonpackaging.com</a></td>
</tr>
<tr>
<td>5190 North Industrial Parkway</td>
<td>Monticello, GA 31064</td>
<td>574-867-6002</td>
<td>574-867-6207 fax</td>
<td><a href="mailto:snorton@nortonpackaging.com">snorton@nortonpackaging.com</a></td>
</tr>
</tbody>
</table>

BRANDS & SERVICES: Plastic pail packaging
NUNHEMS USA, INC.
1200 Anderson Corner Road 208-674-4000
Parma, ID 83660

Other Locations:
4352 Lamont Woods Dr. 616-540-5461 Chris Dyk chris.dyk@vegetableseeds.basf.com
Marne, MI 49435

8850 59th Avenue, NE 503-569-1149 Michele Wood michele.wood@vegetableseeds.basf.com
Brooks, OR 97305

PO Box 4005 +31 475-599-222 Jos Suelmann jos.suelmann@vegetableseeds.basf.com
6080 AA Haelen +31 475-599-264 direct
Holland +31 475-651-604-101 cell
+31 475-591-361 fax
+31 475 599 139 Pascal Wanten pascal.wanten@vegetableseeds.basf.com

14297 Orange Blossom Road 209-648-0388 Carl Hill carl.hill1@vegetableseeds.basf.com
Oakdale, CA 95361

PO Box 321 910-514-5069 Howard Anderson howard.anderson@vegetableseeds.basf.com
Pittsboro, NC 27312

BRANDS & SERVICES: Vegetable seeds

OLDS PRODUCTS COMPANY
10700 88th Avenue 262-947-3500 x621 Augie Remien aremien@oldsfitz.com
Pleasant Prairie, WI 53158 (847)274-2413 Ross Remien rremien@oldsfitz.com
www.oldsproducts.com

BRANDS & SERVICES: Prepared mustards, white distilled vinegar, mustard seed, organic vinegar

ONTARIO PROCESSING VEGETABLE GROWERS
435 Consortium Court 519-681-1875 Keith Robbins keith.robbins@opvg.org
London, ON N6E 2S8 519-685-5719 fax
Canada www.opvg.org
opvg@opvg.org

BRANDS & SERVICES: Negotiation of prices, terms, & conditions of sale of 13 processing crops in Ontario for member growers

PARAGON MANUFACTURING, INC.
2001 N. 15th Avenue 708-345-1717 Greg Alm greg@paragonmanufacturing.com
Melrose Park, IL 60160 708-345-1721 fax Ashley Carroll ashley@paragonmanufacturing.com
www.paragonmanufacturing.com Peter Wright peter@paragonmanufacturing.com

BRANDS & SERVICES: Food grade plastic pails and covers.

PCA
1705 B Colonial Dr. 229-805-7391 Tim Wright twright@packagingcorp.com
Thomasville, GA 31757 519-685-5719 fax Dave Winfrey dwinfrey@packagingcorp.com

BRANDS & SERVICES: Corrugated
MEMBERS – ASSOCIATES

PRETIUM PACKAGING LLC
15450 South Outerforty Drive 312-401-6471 Barry Sak bsak@pretiumpkg.com
Suite 120 314-727-8200
Chesterfield, MO 63017 314-727-0249 fax
www.pretiumpkg.com

BRANDS & SERVICES: Plastic jars & bottles: PET, HDPE, & other

REGAL EQUIPMENT, INC.
4171 State Route 14 330-325-9000
Ravenna, OH 44266
Kenneth Regal ken@regalequipment.com
sales@regalequipment.com
Ben Regal ben@regalequipment.com
www.regalequipment.com
Jennie Regal jennie@regalequipment.com
Mike Schatz mike@regalequipment.com

BRANDS & SERVICES: Quality reconditioned and used equipment to the food processing and packaging industries

RIJK ZWAAN USA, INC.
701 La Guardia St, Suite A 831-455-3000
Salinas, CA 93905
Rick Falconer r.falconer@rijkzwaan.com
www.rijkzwaanusa.com
31-455-3003 fax
Robert Grohs r.grohs@rijkzwaan.com
Sam McGowan s.mcgowan@rijkzwaan.com
George Pape georgepape2@gmail.com

Other Locations:
Rijk Zwaan Mexico
Carretera Culiacan Costa Rica
Km. 15.6, Costa Rica
Culiacan S/N C.P. 80430
Mexico
www.rijkzwaan.mx
Sixto Medina s.medina@rijkzwaan.com

I+52 667-173-8597
Sixto Medina s.medina@rijkzwaan.com
+52 667-173-8598 fax

RIJK ZWAAN B.V.
Burgemeester Crezeelaan 40
2635 KX De Lier
Holland 2678 ZG
www.rijkzwaan.com

BRANDS & SERVICES: vegetable seeds

ROSE TIMMER & ASSOCIATES
214 E Harrison Ave 406-581-1544 Rose Timmer rose@rosetimmer.com
PO Box 1012
Wheaton, IL 60187
www.rosetimmer.com

BRANDS & SERVICES: Innovative solutions for optical inspection systems
MEMBERS – ASSOCIATES

SEMINIS VEGETABLE SEEDS
David Baquerizo
57 Courtland Box #856
Rockford, MI 49341
616-301-4711 cell
david.baquerizo@bayer.com

Blake Johnson
100 Carillon Market Street, #300
Panama City Beach, FL 32413
214-632-0568 cell
blake.johnson@bayer.com

Adam Marschel
800 N. Lindbergh Blvd
Mail Zone M1A
St. Louis, MO 63167
314-694-3299
adam.marschel@bayer.com

Mark Myers
7202 Portage Road
DeForest, WI 53532
608-842-1429
608-516-8846
mark.myers@bayer.com

Eric Cerny
800 N. Lindbergh Blvd
Mail Zone M2A
St. Louis, MO 63167
314-694-2757
r.cerny@bayer.com

Tom Scurrah
2700 Camino Del Sol
Oxnard, CA 93030
805-918-2212
805-827-2998 cell
thomas.scurrah@bayer.com

Nischit Shetty
2221 Keri Road
PO Box 249
Felda, FL 33930
863-674-5817
239-691-9529 cell
nischit.shetty@bayer.com

BRANDS & SERVICES: Processing vegetable seeds, specializing in pickling cucumbers and specialty peppers for processing

SILGAN CLOSURES
1140 31st Street
Downers Grove, IL 60515
630-515-8383
630-515-5326 fax
www.silganclosures.com
630-241-6630

A.J. Miller
aj.miller@silganclosures.com
Bob Reay
bob.reay@silganclosures.com
Sylvia Tomal
Sylvia.tomal@silganclosures.com

BRANDS & SERVICES: Vacuum closures, metal, plastic, composite, sealing equipment, engineering services, dud detection, vision inspection equipment

SOLBERN
8 Kulick Road
Fairfield, NJ 07004-3308
973-227-3030
973-227-3069 fax
sales@solbern.com
www.solbern.com

Juan Sanchez
juans@solbern.com
Jorge Espino
jorge@solbern.com
Harry Piekema
harry@solbern.com
Tom Berger
tomb@solbern.com
Justin Espino
justin@solbern.com

BRANDS & SERVICES: Pickle packers, automatic spear packers, cucumber slicers (spears, halves, slabs), complete olive filling line, briners, automatic slab slicers & fillers, fillers for retail size, containers up to a gallon, preventative maintenance programs, equipment audits, customized employee training programs
MEMBERS – ASSOCIATES

SORMAC Inc.
6800 Wales RD                              567-200-8420
Northwood, OH 43619                              567-200-8422 cell
PO Box 60340
Rossford, OH 43460                              567-200-8423 cell
PO Box 60340
Rossford, OH 43460                              567-200-8422 cell
Roy Lemmen                                      r.lemmen@sormac.nl
Luuk Rutten                                      l.rutten@sormac.nl

BRANDS & SERVICES: Cucumber length & sample graders, brush washing equipment, zig zag fillers and complete turnkey cucumber processing factories. SORMAC B.V. is a world-leading developer and manufacturer of machinery and processing lines for the fresh-cut industry. We have a strong record in peeling machines for potatoes, carrots, cucumbers and onions and we are the most progressive supplier for washing and drying systems for lettuce and leafy vegetables. Sormac strives to create detailed perfection in design, construction and functionality, enabling you to deliver the best possible high-quality end product to your customers.

SUNWEST INGREDIENTS
9980 Evans Road                              509-874-2002
Wapato, WA 98951                              509-874-1140 fax
Dan Brown                                      dan@sunwestingredients.com
Carl St. Hilaire                                carl@jshfarms.com

BRANDS & SERVICES: Dill weed oil, clean/clear label water-soluble ingredients, flavor emulsions & blends for the pickle industry; “We don’t buy it, we produce it. Save money. Get quality – buy from the source.” “Let us be your flavoring source & resource.”

TECNOCAP LLC
1701 Wheeling Ave                              304-843-5158
Glen Dale, WV 26038                              304-843-5475 fax
Bob Macosko                                     bmacosko@tecnocapww.com
Harry Kammener                                   hkammerer@tecnocapww.com
Bruce Haerr                                      bherr@tecnocapww.com
Ronni Llewellyn                                  rllewellyn@tecnocapww.com
Grant Satterley                                  gsatterley@tecnocapww.com
Amanda Branom                                    abranom@tecnocapww.com

BRANDS & SERVICES: Metal closures/caps

THE TEC TEAM INC.
66 Industrial Ave, PO Box 236                  201-440-3281
Little Ferry, NJ 07643                           201-298-1601 fax
Garry Conklin                                    garry@thetecteaminc.com
Kelley Acker                                     kelley@thetecteaminc.com
Melissa Conklin                                  melissa@thetecteaminc.com

BRANDS & SERVICES: Natural flavors

TOMRA FOOD
875 Embarcadero Drive                            916-388-3900
West Sacramento, CA 95691                        916-388-3901 fax
Kathleen Chance                                  kathleen.chance@tomra.com

BRANDS & SERVICES: Global provider of sensor based sorting solutions for growers, packers and processors. TOMRA offers numerous solutions for whole, partial, sliced and diced fruits and vegetables in addition to providing a complete range of sorting solutions to maximize yield and efficiency and to collect real-time information from farm to fork. TOMRA 3A, TOMRA 5A, TOMRA 5B, SENTENEL, NFM, NIMBUS, and more.
MEMBERS – ASSOCIATES

TRILOGY ESSENTIAL INGREDIENTS, INC.
1304 Continental Drive 410-612-0691 Chris Pisano cpisano@trilogyei.com
Abingdon, MD 21009 410-612-0691 Dean Wilson dwilson@trilogyei.com
www.trilogyei.com 410-273-9503 Rob Haedrich rhaedrich@citrusandallied.com

Other Locations:
4620 Mercedes Drive 240 Deininger Circle
Belcamp, MD 21017 Corona, CA 92880
410-273-9500 951-737-9500
410-273-9503 fax 951-737-0100 fax

BRANDS & SERVICES: Specialty blends & flavors for the pickle industry; essential oils; oleoresins

URSCHEL LABORATORIES, INC.
1200 Cutting Edge Drive 219-464-4811 Tim O’Brien tobrien@urschel.com
Chesterton, IN 46304 219-462-3879 fax
info@urschel.com 1-844-877-2435 (Urschel)
www.urschel.com

BRANDS & SERVICES: TranSlicer, DiversaCut, QuantiCut; The Global Leader in Food Cutting Technology; manufacturing & selling of high capacity, precision slicers, dicers, and other types of size reduction machinery for food processors and allied industries.
PRODUCTS & SERVICES

BRINE TANKS
Belding Tank Technologies, Inc.

BROKERS
Fresh & Green Agri Imports, Inc.
M.J. Rosenmayer Company
Montrose International Group

CLOSURES
Amcor Flexibles North America
Massilly North America Inc.
Silgan Closures
Tecnocap LLC

CONSULTING
BK Engineering & Consulting
Critereon Company LLC
Deville Technologies
Fashionably Pickled, LLC
Marcatus QED, Inc.
Ontario Processing
Vegetable Growers

CONTAINERS
Ardagh Group
Con Pac South, Inc.
Graham Packaging Company, L.P.
IPL Inc.
Lecita Corporation
Massilly North America Inc.
Mauzer Packing Solutions
Norton Packaging, Inc.
Paragon Manufacturing, Inc.
PCA
Pretium Packaging LLC

GREEN SHIPPERS & SALTERS
Addis Cates Co., Inc.
Bay View Food Products Co.
Brodnax Seed Co. Inc.
Can-Am Pepper Company
Casco Produce SA DE CV
Crop Alliance [P.O.G., Inc.]
Falkner Produce
Froese Vegetables
Hartung Brothers, Inc.
Holmes & Holmes Produce, Inc.
Kenny, Inc.
Lisa, Inc.
MarBran, S.A. DE C.V.
Nash Produce
Picklemex, LLC
Ritz Produce, Inc.
SanBros
Soluciones Savia
Sur-Mex Pickles LLC
Swanson Pickle Co., Inc.
Texana Pickle Producers, Inc.
The Pickle Station
Warzynski Paradise Farms, Inc.

OILS
American International Foods, Inc.
Great Northern Farms LLC
Haviland Products Company
Kalsec, Inc.
Medallion International, Inc.
SunWest Ingredients
Trilogy Essential Ingredients, Inc.

PRINTING
Lewisburg Printing Company

PROCESSING EQUIPMENT
Belding Tank Technologies, Inc.
Deville Technology
Massilly North America, Inc.
Regal Equipment, Inc.
Rose Timmer & Associates
Silgan Closures
Solbern
Sormac Inc.
TOMRA Food
Urschel Laboratories, Inc.

SEEDS
Bejo Zaden, B.V.
HM.Clause, Inc.
Nunhems USA, Inc.
Olds Products Company
Rijk Zwaan USA, Inc.
Seminis Vegetable Seeds

SPICES & SEASONINGS
American International Foods, Inc.
The Garlic Company
Garlic King
Haviland Products Company
Fleischmann's Vinegar Company, Inc.
Kalsec, Inc.
Medallion International, Inc.
Mizkan Americas, Inc.
The Tec Team Inc.

TRANSPORTATION
M&G Truck Brokerage

VINEGAR
American International Foods, Inc.
Fleischmann's Vinegar Company, Inc.
Mizkan Americas, Inc.
Olds Products Company
# BRAND NAMES OF PPI MEMBER COMPANIES

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<tr>
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<th>Company Name</th>
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<td>McClure's Pickles</td>
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# BRAND NAMES OF PPI MEMBER COMPANIES

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CODE OF ETHICS

In order to attain the objects of this Association, namely, to foster and promote the interests of the pickle packing industry, and to encourage and increase cooperation among manufacturers, salters and affiliated interests for the practical betterment of the entire industry, we the members of this Association affirm and subscribe to the following Code of Ethics:

I. DUTIES TO OURSELVES

SECTION 1 We believe in maintaining the highest ethical standards of business conduct; that such standards depend upon our attainment and pursuit of moral integrity; that our every business transaction should be tested by the standards of truth and justice; that in our contacts with other truthfulness and straightforwardness are more to be preferred than dissembling and misrepresentation so that our reputation for honorable dealing, in the end, will establish the highest degree of business character.

SECTION 2 We believe every business is entitled to the reward or profit in addition to essential reserves for future contingencies; that to attain profits management must skillfully, intelligently and honestly use its tools, such as accounting and cost-finding, planning and production, merchandising and marketing; that in establishing prices we must constantly bear in mind profits do not begin to show until all costs have been absorbed.

II. DUTIES TO EACH OTHER

SECTION 1 We believe the closer pickle packers cooperate with each other within the precincts of their association, the more easily and more completely they will promote their common interests and the interests of the industry, and the better they will serve the public.

III. DUTIES TO OUR EMPLOYEES

SECTION 1 We believe it should be our constant endeavor to promote the physical well-being of our employees insofar as our individual establishments shall permit; that workmen satisfied and contented with comforts and necessities of life are more efficient and more productive than those who are disgruntled, dissatisfied and disinterested.

IV. DUTIES TO OUR CUSTOMERS

SECTION 1 We believe it to be the compelling duty of every member of this Association to manufacture products for the trade of the highest quality possible in each grade, kind and variety, that purity, wholesomeness and attractiveness are more to be desired than price; that nutritive and vitamin values are essential to good health.

SECTION 2 We believe we owe it to the good health of the public that our products should be produced in stations and plants operated under the best sanitary conditions possible; that by research and practical operation we should constantly endeavor to keep abreast of the best and most practicable devices and practices that science may develop.

SECTION 3 We believe we owe it to people to give them the best and most for the lowest price consistent with wages, salaries, material costs, taxes, and reasonable profits and reserve.

SECTION 4 We believe that research and constant study should be encouraged by our individual members and collectively as a group to improve the quality and lower the cost of our products.
**APPLICATION FOR MEMBERSHIP**

Pickle Packers International, Inc.  
1101 17th Street NW, Suite 700, Washington, DC 20036  
202-331-2465 • 202-463-8998 fax

To: PPI Board of Directors  
We hereby apply to be admitted as a member of Pickle Packers International, Inc. under the Constitution and By-Laws of the Association. Should our application be approved and we are elected to membership in your association, we agree to abide by its Constitution and By-Laws, Rules and Regulations, Codes and Practices, now in force, as well as any that hereafter may be adopted.

**MEMBERSHIP CLASSIFICATION**  
Please check the appropriate classification after reviewing the Constitution and By-Laws. Signature required.

- Manufacturer/Repacker of pickled products  
- Broker  
- Grower/Salter or Grower/Green Shipper  
- Associate (Supplies or Services for Industry)

**COMPANY INFORMATION**

<table>
<thead>
<tr>
<th>Company Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Officer Name</td>
</tr>
<tr>
<td>Address</td>
</tr>
<tr>
<td>City</td>
</tr>
<tr>
<td>Phone</td>
</tr>
</tbody>
</table>

**RECOMMENDATION**

<table>
<thead>
<tr>
<th>Name</th>
<th>Company Name</th>
</tr>
</thead>
</table>

**BRAND NAMES AND SERVICES**  
Manufacturers: brand names; Associates: products or services

**LIST OTHER COMPANY EMPLOYEES FOR PPI MAILING LIST**
A Manufacturer is a business whose principal involvement with the Industry is the conversion of agricultural commodities into finished pickled, acidified and/or fermented food products.

A Salter/Green Shipper is a business whose principal involvement with the Industry is to obtain raw agricultural commodities and handle them, ship them, and/or process them to any stage short of a finished pickled, acidified and/or fermented product. This category shall not include any business whose sole principal involvement with the Industry is growing agricultural products.

A Broker is a business whose principal involvement with the Industry is the arranging of transactions between buyers and sellers of agricultural commodities intended for use in the manufacture of finished pickled, acidified and/or fermented products. In order to qualify for membership in the Association, at least sixty percent (60%) of a Broker's total annual sales must be to Manufacturers or Salter/Green Shippers.

A Repacker is a business whose principal involvement with the Industry is to receive processed pickled, acidified and/or fermented vegetable products in bulk and pack them in consumer or institutional containers.

An Associate is a business whose principal involvement with the Industry is the provision of supplies, equipment or services which are necessary to the manufacturing and/or shipping of the acidified and/or fermented food products.

For the purposes of determining dues payable by a member, a business which qualifies for membership under more than one category shall be treated as a member of that membership category which pays the higher dues. In the case that dues fall into the minimum dues level for both categories, the member will designate the category of membership of their choice.

I certify that the membership category applied for, as checked on front of this application, is true and conforms to any and all requirements as stated in the By-Laws.

Signature ___________________________ Date ___________________________
APPLICATION FOR MEMBERSHIP

2020 Membership Dues Worksheet

☐ Dues for overseas Manufacturer members (no net sales in the North America): $1,530.00
☐ Dues for Associate and Broker members (North America & overseas): $1,530.00
☐ All others please use the formula below.

NOTE:
- Manufacturers and Salter/Green Shippers in North America should calculate dues based on total net sales.
- Overseas Manufacturers and Salter/Green Shippers who have sales in North America should calculate dues based on total net sales in North America.

NET SALES: Total gross dollars sales, less freight, returned goods, sales allowances, promotions, cash discounts, commissions, brokerage, and other price reductions for pickled vegetable products only.

Company’s Net Sales for fiscal/calendar year 2019 = $______________

<table>
<thead>
<tr>
<th>Net Sales of Pickled Vegetables</th>
<th>Base Dues</th>
<th>Calculation</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0 through $999,999</td>
<td>$1,530</td>
<td>+ net sales over $999,999 multiplied by .000408</td>
<td>$______________</td>
</tr>
<tr>
<td>$1,000,000 through $49,999,999</td>
<td>$1,530</td>
<td>+ net sales over $49,999,999 multiplied by .000275</td>
<td>$______________</td>
</tr>
<tr>
<td>$50,000,000 through $74,999,999</td>
<td>$21,530</td>
<td>+ net sales over $74,999,999 multiplied by .000143</td>
<td>$______________</td>
</tr>
<tr>
<td>$75,000,000 and over</td>
<td>$28,410</td>
<td></td>
<td>$______________</td>
</tr>
</tbody>
</table>

TOTAL YEARLY DUES* $______________

*Large Member Discount: To continue to attract and retain large members (manufacturers and salters/green shippers), if your Total Yearly Dues calculates to be $15,001 or more, you may discount your dues by 25%. For members in North America that this affects, monetary exchange rates may also be neutralized. Upon reporting your sales, PPI will gladly assist you with these calculations.

☐ OPTIONAL: Quarterly Payment (divide Total Dues by 4) = $______________

Signed: ___________________________________________ Date: __________________________
Company: _____________________________________________

TO COMPLETE YOUR MEMBERSHIP APPLICATION
Please return the three forms (application, constitution & by-laws, and dues worksheet) with payment to:

Pickle Packers International, Inc.
1101 17th Street NW, Suite 700, Washington, DC 20036
202-463-8998 fax • bbursiek@ilovepickles.org
CALENDAR OF EVENTS

2020 MEETINGS & EVENTS

Feb. 3-5  Board of Directors Meeting  
The Westin Long Beach, Long Beach, California

Feb. 24-26  Capitol Hill, USDA ARS Visits  
Agricultural Research Committee Meeting  
The Beacon Hotel, Washington, DC

April 14-16  Spring Meeting '20  
Washington Court Hotel on Capitol Hill, Washington, DC  
Including: Future Leaders, Manufacturing & Technology, and Supplier Advisory Committee Meetings

May 15-25  International Pickle Week

Oct 20-22  2020 Annual Meeting & Product Showcase  
Bally's Las Vegas Hotel & Casino, Las Vegas, Nevada  
Including: Board of Directors Meeting; Executive, Future Leaders, Agricultural Research, Manufacturing & Technology, and Supplier Advisory Committee Meetings

Nov. 15 – Jan. 1  Holidays are Pickle Days

2021 MEETINGS & EVENTS

Feb. 1-3  Board of Directors Meeting  
Ocean Edge Key West Resort & Marina, Key West, Florida

Feb. 22-24  Capitol Hill, USDA ARS Visits  
Agricultural Research Committee Meeting  
The Beacon Hotel, Washington, DC

April 20-22  Spring Meeting '21  
Renaissance Raleigh North Hills Hotel, Raleigh, North Carolina

May 21-31  International Pickle Week

Oct 18-20  2021 Annual Meeting & Product Showcase  
Omni Austin Hotel Downtown, Austin, Texas

Nov. 15 – Jan. 1  Holidays are Pickle Days