

# APPLICATION FOR MEMBERSHIP

## Pickle Packers International, Inc.

1101 17<sup>th</sup> Street NW, Suite 700, Washington, DC 20036  
202-331-2465 • 202-463-8998 fax

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**To: PPI Board of Directors**

We hereby apply to be admitted as a member of Pickle Packers International, Inc. under the Constitution and By-Laws of the Association. Should our application be approved and elected to membership in your association, we agree to abide by its Constitution and By-Laws, Rules and Regulations, Codes and Practices, now in force, as well as any that hereafter may be adopted.

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### MEMBERSHIP CLASSIFICATION

Please check the appropriate classification after reviewing the Constitution and By-Laws. Signature required.

- Manufacturer/Repacker of Pickled Products       Broker  
 Grower/Salter or Grower/Green Shipper       Associate (Supplies or Services for Industry)

### COMPANY INFORMATION

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Company Name

Website

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Officer Name

Title

Email

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Address

PO Box (if applicable)

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City

State / Region

Zip / Postal Code

Country

---

Phone

Fax

General Company Email

### RECOMMENDATION

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Name

Company Name

**BRAND NAMES AND SERVICES**    **Manufacturers:** brand names; **Associates:** products or services

**LIST OTHER COMPANY EMPLOYEES FOR PPI MAILING LIST**

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# APPLICATION FOR MEMBERSHIP

*The following membership category definitions are excerpted from*

## **Constitution and By-Laws of Pickle Packers International, Inc.**

(Restated with Amendments through October 23, 1996)

**A Manufacturer** is a business whose principal involvement with the Industry is the conversion of agricultural commodities into finished pickled, acidified and/or fermented food products.

**A Salter/Green Shipper** is a business whose principal involvement with the Industry is to obtain raw agricultural commodities and handle them, ship them, and/or process them to any stage short of a finished pickled, acidified and/or fermented product. This category shall not include any business whose sole principal involvement with the Industry is growing agricultural products.

**A Broker** is a business whose principal involvement with the Industry is the arranging of transactions between buyers and sellers of agricultural commodities intended for use in the manufacture of finished pickled, acidified and/or fermented products. In order to qualify for membership in the Association, at least sixty percent (60%) of a Broker's total annual sales must be to Manufacturers or Salter/Green Shippers.

**A Repacker** is a business whose principal involvement with the Industry is to receive processed pickled, acidified and/or fermented vegetable products in bulk and pack them in consumer or institutional containers.

**An Associate** is a business whose principal involvement with the industry is the provision of supplies, equipment or services which are necessary to the manufacturing and/or shipping of the acidified and/or fermented food products.

For the purposes of determining dues payable by a member, a business which qualifies for membership under more than one category shall be treated as a member of that membership category which pays the higher dues. In the case that dues fall into the minimum dues level for both categories, the member will designate the category of membership of their choice.

I certify that the membership category applied for, as checked on front of this application, is true and conforms to any and all requirements as stated in the By-Laws.

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Signature

Date

# PICKLE PACKERS INTERNATIONAL, INC.

## 2021 Membership Dues Worksheet

- Dues for overseas Manufacturer members (no net sales in the North America): \$1,530.00
- Dues for Associate and Broker members (North America & overseas): \$1,530.00
- All others please use the formula below.**

**NOTE:**

- Manufacturers and Salter/Green Shippers in North America should calculate dues based on total net sales.
- Overseas Manufacturers and Salter/Green Shippers who have sales in North America should calculate dues based on total net sales in North America.

**NET SALES:** Total gross dollars sales, less freight, returned goods, sales allowances, promotions, cash discounts, commissions, brokerage, and other price reductions for pickled vegetable products only.

**Company's Net Sales for fiscal/calendar year 2020 = \$ \_\_\_\_\_**

<u>Net Sales of Pickled Vegetables</u>	<u>Base Dues</u>	<u>Calculation</u>	<u>Total</u>
\$0 through \$999,999	\$1,530		\$ _____
\$1,000,000 through \$49,999,999	\$1,530	+ net sales over \$999,999 <b>multiplied by .000408</b>	\$ _____
\$50,000,000 through \$74,999,999	\$21,530	+ net sales over \$49,999,999 <b>multiplied by .000275</b>	\$ _____
\$75,000,000 and over	\$28,410	+ net sales over \$74,999,999 <b>multiplied by .000143</b>	\$ _____
<b>TOTAL YEARLY DUES*</b>			<b>\$ _____</b>

**\*Large Member Discount:** To continue to attract and retain large members (manufacturers and salters/green shippers), if your Total Yearly Dues calculates to be \$15,001 or more, you may discount your dues by 25%. For members in North America that this affects, monetary exchange rates may also be neutralized. Upon reporting your sales, PPI will gladly assist you with these calculations.

- OPTIONAL:** Quarterly Payment (divide Total Dues by 4) = \$ \_\_\_\_\_

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

Company: \_\_\_\_\_

**Please return this form as directed below. PPI will issue an invoice accordingly.**

By February 20, 2021  
**Pickle Packers International, Inc.**  
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 bbursiek@ilovepickles.org